



March 31, 2019

The Honorable Andrew M. Cuomo
Governor of the State of New York
State Capitol Building
Albany, NY 12224

**Re: Annual Report of the United Nations Development Corporation
For Fiscal Year 2018**

Dear Governor Cuomo:

I am pleased to present to you the annual report of the United Nations Development Corporation (the “Corporation”) for its fiscal year ended December 31, 2018.

Background

The Corporation is a public benefit corporation organized and existing under the laws of the State of New York (the “State”), including particularly Chapter 345, Laws of New York, 1968, as amended (the “Act”), to undertake coordinated development of office space and other facilities in the area of the United Nations headquarters in The City of New York (the “City”) needed for the official international community in the City, including the United Nations (the “U.N.”), missions to the U.N. and U.N.-related programs and activities. In addition, the Corporation provides real estate advice and services to the State and City, the United States and the U.N. The Corporation enables the people of the State and City to meet their responsibilities as hosts to the U.N., and to provide suitable facilities for the international community near the U.N. headquarters.

The Corporation is governed by a board of directors (the “Board”) consisting of fifteen members who serve without compensation. Eight members are appointed by the Governor of the State, five are appointed by the Mayor of the City (the “Mayor”) after consultation with the Secretary-General of the U.N. and the United States Ambassador to the U.N., and two serve *ex officio* by virtue of their offices as Chairman of the New York City Planning Commission and Commissioner of the New York City Department of Housing Preservation and Development. The Mayor designates one of the members appointed by him as Chairman of the Board.

The Chairman of the Board appoints a President and Chief Executive Officer of the Corporation after consultation with the Mayor. The Board at its annual meeting elects the remaining officers of the Corporation in accordance with the Corporation’s by-laws. A listing of the Corporation’s current Board members and officers is attached.

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The Corporation has no subsidiaries.

The UNDC Properties

Pursuant to the Act, the Corporation has: (1) developed a 39-story, combined-use office building and hotel located on the northwest corner of First Avenue and 44th Street, which opened in 1975 and is known as One U.N. Plaza (sometimes referred to as the Phase I Property); (2) developed a 40-story, combined-use office building and hotel, located between East 44th and 45th Streets, west of and adjacent to One U.N. Plaza, which opened in 1983 and is known as Two U.N. Plaza (sometimes referred to as the Phase II Property); and (3) developed a 15-story office building, with an adjacent urban plaza, located on the south side of East 44th Street, between First and Second Avenues, across from One and Two U.N. Plaza, which opened in 1987 and is known as Three U.N. Plaza (sometimes referred to as the Phase III Property). Each of these three properties is located directly across First Avenue from U.N. headquarters in the City. The three properties are referred to collectively herein as the “UNDC Properties.”

The Corporation transferred its interest in all three UNDC Properties to the City and leased back the same for 99 years under the City Leases, as referred to below.

One U.N. Plaza includes approximately 358,000 square feet of office space located on floors 2 through 26, approximately 5,000 square feet of ground floor retail space, hotel space located on floors 2 and 27 through 39, and separate ground floor office and hotel lobby areas. In 1997, the hotel portion of One U.N. Plaza was sold to a private hotel operator (the “Hotel Operator”) and One U.N. Plaza was converted into a condominium.

Two U.N. Plaza includes approximately 388,951 square feet of office space located on floors 2 through 28, hotel space located on floors 29 through 40, separate ground floor office and hotel lobby areas, approximately 11,000 square feet used as a pre-school, and approximately 10,000 square feet of storage space. In 1997, the hotel portion of Two U.N. Plaza was leased to the Hotel Operator under a long-term prepaid net lease.

Three U.N. Plaza includes approximately 205,000 square feet of office space, with an adjacent public plaza of approximately 5,000 square feet.

Operations

The Corporation operates and maintains the non-hotel portions of One and Two U.N. Plaza, and all of Three U.N. Plaza. The Corporation’s principal tenants are the U.N. and foreign missions to the U.N. Together they lease and occupy approximately 712,000 square feet, or 99%, of the rentable office space in One and Two U.N. Plaza. The United Nations Children’s Fund (“UNICEF”) leases and occupies all of the approximately 205,000 square feet of office space in

Three U.N. Plaza.

In 2018, the Corporation commenced or continued a number of capital improvement projects at the UNDC Properties, including renovation of office restrooms at Two U.N. Plaza, replacement of roofs at One and Two U.N. Plaza, and renovation of the lobby and office floors, and replacement of the cooling tower and packaged air conditioning units at Three U.N. Plaza.

The City Leases

Under a lease with the City for the Phase I Property, the Corporation pays the City base rent for the portion of One U.N. Plaza it operates that is not occupied by the U.N., missions to the U.N., or U.N.-related programs and activities.

Under a lease with the City for the Phase II Property, the Corporation pays the City base rent for the portion of Two U.N. Plaza that is not occupied by the U.N., missions to the U.N., or U.N.-related programs and activities, and not devoted to community facility use. In addition, the Corporation pays additional rent from surplus funds in the manner described in the lease. The land on which Two U.N. Plaza is constructed is owned by a private entity and leased to the Corporation. The Corporation pays the City full real estate taxes on this land.

Under a lease with the City for the Phase III Property, the Corporation pays the City a fixed rental amount with respect to Three U.N. Plaza.

The Corporation's payments to the City with respect to the 2018 fiscal year totaled \$3,289,590, consisting of \$1,728,260 in base rent, and \$1,561,330 in real estate taxes.

Bonds Outstanding

As of December 31, 2018, the Corporation had the following bonds outstanding:

1. 2009 Refunding Bonds, Series A (the "2009 Bonds"), in principal amount of \$62,310,000 (issued in aggregate principal amount of \$111,475,000). The 2009 Bonds are collateralized by a pledge of the net revenues from the UNDC Properties, and all funds and accounts held by the trustee under the Corporation's bond indenture. During 2018, the UNDC Properties produced net revenues after payment of operating expenses with coverage of 2.82 times debt service requirements, which significantly exceeded the required coverage of 1.25 times debt service under the bond indenture. The Corporation has reviewed estimated and actual revenues and operating expenses of the UNDC Properties and expects that net revenues from operations of the UNDC Properties will continue to exceed the amounts required for debt service on the 2009 Bonds.

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2. A 50-year \$287,500 Special Obligation Bond of 1978.
3. A 45-year \$1,250,000 Special Obligation Bond of 1980.

New Bonds

The Corporation will issue 2019 Refunding Bonds, Series A (the “2019 Bonds”) in April of 2019 in a principal amount of approximately \$42.5 million. The proceeds from the 2019 Bonds will be used to redeem the 2009 Bonds on July 1, 2019. The purpose of the refunding is to reduce the Corporation’s debt service obligations. The 2019 Bonds will pay semi-annual interest on January 1 and July 1 at various rates and will be subject to mandatory annual redemption of stated principal amounts on July 1.

Financial Report

The Corporation’s financial statements for the year ended December 31, 2018 were audited by Marks Paneth LLP and approved by the Board at its annual meeting on March 27, 2019. A copy of the audited financial statements is attached to this report.

Respectfully submitted,



Robert Cole
Executive Vice President

Attachments:

1. List of current directors and officers
2. Audited financial statements for the year ended December 31, 2018

**UNITED NATIONS DEVELOPMENT CORPORATION
DIRECTORS AND OFFICERS**

DIRECTORS:

<u>Name</u>	<u>Original Date of Appointment</u>	<u>Occupation/Affiliation</u>
Mayor's Appointees:		
George Klein, Chairman	11/1971	Chairman & CEO, Park Tower Group
Penny Abeywardena	03/2015	Commissioner, Mayor's Office for International Affairs
Christine Falvo	06/2016	Chief Operating Officer, Rubenstein
Jessica Healy	06/2016	Global Real Estate Development Professional
Joel M. Silverman	03/2012	Joel M. Silverman and Associates, LLC
Ex-Officio:		
Marisa Lago	02/2017	Chair, New York City Planning Commission
Eric Enderlin	03/2019	Commissioner, New York City Department of Housing Preservation & Development
Governor's Appointees:		
Robert Abrams, Esq.	08/2008	Partner, Stroock & Stroock & Lavan LLP
Jan Burman	10/2013	President, The Engel Burman Group
Amabel B. James	12/2014	James Family Foundation
David S. Mack	10/2017	The Mack Company
Samuel Natapoff	12/2010	President, Empire Global Ventures LLC
Joseph Rutigliano	09/2015	Managing Member, Ruterra Partners, LLC
Andy K. Shenoy	12/2010	President, Mitra Enterprises, Inc.; Executive Director, Trivision Health Center
VACANT		

**UNITED NATIONS DEVELOPMENT CORPORATION
DIRECTORS AND OFFICERS**

OFFICERS:

Robert Cole, Executive Vice President and General Counsel. Mr. Cole has been associated with the Corporation since 2004.

Kenneth Coopersmith, Vice President. Mr. Coopersmith is a Registered Architect and has been associated with the Corporation since 2008.

Jorge Ortiz, Vice President and Treasurer. Mr. Ortiz has been associated with the Corporation since 1988.

Loida Diaz-de Jesus, Vice President. Ms. Diaz has been associated with the Corporation since 2005.

United Nations Development Corporation

Financial Statements (Together with Independent Auditors' Report)

For the Years Ended December 31, 2018 and 2017

and Supplemental Schedule

For the Year Ended December 31, 2018

M A R K S P A N E T H

ACCOUNTANTS & ADVISORS

United Nations Development Corporation

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of the
United Nations Development Corporation

Report on the Financial Statements

We have audited the accompanying financial statements of the United Nations Development Corporation (the "Corporation"), a public benefit corporation of the State of New York, as of and for the years ended December 31, 2018 and 2017, which collectively comprise the Corporation's basic financial statements as listed in the table of contents, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Nations Development Corporation as of December 31, 2018 and 2017, and the related changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 6 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the basic financial statements as a whole. The supplementary information shown on pages 22 and 23 is presented for purposes of additional analysis and is not a required part of the basic financial statements. The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audits of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole.

Marko Paruth LLP

New York, NY
March 28, 2019

United Nations Development Corporation

Management's Discussion and Analysis (Unaudited)

Overview of the Financial Statements

The following is an overview of the financial performance of the United Nations Development Corporation (the "Corporation") for the fiscal years ended December 31, 2018 and 2017. The Corporation's financial statements consist of three parts: (1) management's discussion and analysis, (2) the basic financial statements and (3) the notes to the financial statements.

The basic financial statements, which include the statements of net position, the statements of revenues, expenses, and changes in net position, and the statements of cash flows, are prepared in accordance with accounting principles generally accepted in the United States of America, as prescribed by the Governmental Accounting Standards Board ("GASB"). The financial statements are prepared using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows.

Summary Statement of Net Position

The summary statement of net position presents the financial position of the Corporation. The net position is the difference between (a) total assets and (b) total liabilities plus deferred inflows of resources. A summarized comparison of the Corporation's assets, liabilities, deferred inflows of resources, and net position at December 31, 2018, 2017 and 2016 follows:

	<u>2018</u>	<u>2017</u>	<u>2016</u>
Assets:			
Current assets	\$ 32,973,431	\$ 25,668,153	\$ 21,070,622
Restricted assets	61,531,700	59,889,544	62,746,869
Property and equipment, net	58,694,268	57,218,942	49,581,888
Other noncurrent assets	25,758,695	27,752,780	29,437,284
Total assets	<u>\$ 178,958,094</u>	<u>\$ 170,529,419</u>	<u>\$ 162,836,663</u>
Liabilities:			
Total current liabilities	\$ 14,239,370	\$ 14,673,540	\$ 13,593,439
Long-term obligations, net of current portion	59,457,649	66,790,907	73,852,242
Total liabilities	<u>73,697,019</u>	<u>81,464,447</u>	<u>87,445,681</u>
Deferred inflows of resources			
Unamortized gain on bond refunding	<u>757,842</u>	<u>960,130</u>	<u>1,182,741</u>
Total deferred inflows of resources	<u>757,842</u>	<u>960,130</u>	<u>1,182,741</u>
Net position	<u>104,503,233</u>	<u>88,104,842</u>	<u>74,208,241</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 178,958,094</u>	<u>\$ 170,529,419</u>	<u>\$ 162,836,663</u>

United Nations Development Corporation

Management's Discussion and Analysis (Unaudited)

2018 vs. 2017

At December 31, 2018, the Corporation had total assets of \$179.0 million, an increase of \$8.4 million from \$170.5 million at December 31, 2017. The increase in total assets is attributable to increases of \$7.3 million in current assets, \$1.6 million in restricted assets and \$1.5 million in property and equipment, which were offset by a decrease of \$2.0 million in other noncurrent assets. The increase in property and equipment consisted of capital additions of \$8.1 million offset by depreciation and amortization expense of \$6.6 million.

Restricted assets represent funds held in investment accounts as required by the indenture relating to the Corporation's 2009 Refunding Bonds, Series A (the "2009 Bonds"). The increase in restricted assets for 2018 as compared to 2017 primarily reflects an increase in fund balances. Other noncurrent assets at December 31, 2018 and 2017 include \$25.8 million and \$27.8 million, respectively, attributable to the Corporation's net investment in the capital lease with UNICEF at Three UN Plaza.

Current liabilities at December 31, 2018 were \$14.2 million, a decrease of \$434,000 from \$14.7 million at December 31, 2017. The decrease in current liabilities is due primarily to a decrease of \$459,000 in accounts payable and accrued expenses. Long-term obligations, net of current portion, were \$59.5 million at December 31, 2018, a decrease of \$7.3 million from 2017, primarily due to the repayment of principal amounts on the 2009 Bonds.

Deferred inflows of resources at December 31, 2018 were \$757,800, a decrease of \$202,000 from 2017, reflecting the current year amortization of the unamortized gain on bond refunding.

2017 vs. 2016

At December 31, 2017, the Corporation had total assets of \$170.5 million, an increase of \$7.7 million from \$162.8 million at December 31, 2016. The increase in total assets is attributable to increases of \$4.6 million in current assets and \$7.6 million in property and equipment, which were offset by decreases of \$2.8 million in restricted assets and \$1.7 million in other noncurrent assets. The increase in property and equipment consisted of capital additions of \$13.3 million offset by depreciation and amortization expense of \$5.8 million.

Restricted assets represent funds held in investment accounts as required by the indenture relating to the Corporation's "2009 Bonds". The decrease in restricted assets for 2017 as compared to 2016 primarily reflects a reduction in fund balances resulting from an increase in expenditures from those balances in 2017 for capital projects at the Corporation's properties. Other noncurrent assets at December 31, 2017 and 2016 include \$27.8 million and \$29.4 million, respectively, attributable to the Corporation's net investment in the capital lease with UNICEF at Three UN Plaza.

Current liabilities at December 31, 2017 were \$14.7 million, an increase of \$1.1 million from \$13.6 million at December 31, 2016. The increase in current liabilities is due primarily to an increase of \$939,000 in prepayments by tenants during 2017 of future rents under the Corporation's leases, as reflected in the financial statements under security deposits payable and unearned revenues. Long-term obligations, net of current portion, were \$66.8 million at December 31, 2017, a decrease of \$7.1 million from 2016, primarily due to the repayment of principal amounts on the 2009 Bonds.

Deferred inflows of resources at December 31, 2017 were \$960,000, a decrease of \$223,000 from 2016, reflecting the current year amortization of the unamortized gain on bond refunding.

United Nations Development Corporation

Management's Discussion and Analysis (Unaudited)

Statements of Revenues, Expenses and Changes in Net Position

The following is a summary of the Corporation's revenues, expenses, and change in net position for the years ended December 31, 2018, 2017 and 2016.

	<u>2018</u>	<u>2017</u>	<u>2016</u>	2018 vs. 2017 (%)	2017 vs. 2016 (%)
Total operating revenues	\$ 47,365,582	\$ 44,479,548	\$ 43,776,284	6%	2%
Total operating expenses	<u>29,434,242</u>	<u>28,050,794</u>	<u>26,355,918</u>	5%	6%
Operating income	<u>17,931,340</u>	<u>16,428,754</u>	<u>17,420,366</u>		
Nonoperating revenues (expenses):					
Interest income	925,672	477,420	170,874	94%	179%
Interest expense	(2,701,406)	(2,949,431)	(3,187,846)	-8%	-7%
Loss on disposal of office equipment	-	(1,565)	-	100%	-100%
Unrealized gain (loss) on restricted assets	<u>242,785</u>	<u>(58,577)</u>	<u>224,944</u>	514%	126%
Total nonoperating expenses	<u>(1,532,949)</u>	<u>(2,532,153)</u>	<u>(2,792,028)</u>	-39%	-9%
Change in net position	16,398,391	13,896,601	14,628,338		
Net position, beginning of year	<u>88,104,842</u>	<u>74,208,241</u>	<u>59,579,903</u>	19%	25%
Net position, end of year	<u>\$ 104,503,233</u>	<u>\$ 88,104,842</u>	<u>\$ 74,208,241</u>	19%	19%

Operating Revenues. Operating revenues for the years ended December 31, 2018, 2017 and 2016 were \$47.4 million, \$44.5 million and \$43.8 million, respectively. The increase in operating revenues for 2018 as compared to 2017 was due primarily to an increase in the rent under the UN's leases at One and Two UN Plaza and an increase in operating expenses that were passed through to the tenants. The increase in operating revenues for 2017 as compared to 2016 was due to primarily to an increase in operating expenses that were passed through to tenants.

The office space in One and Two UN Plaza is leased principally to the United Nations and foreign missions to the United Nations. UNICEF leases all of the space in Three UN Plaza for use as its world headquarters.

Operating Expenses. Operating expenses for the years ended December 31, 2018, 2017 and 2016 were \$29.4 million, \$28.1 million and \$26.4 million, respectively.

Nonoperating Revenues (Expenses). Total nonoperating expenses for the years ended December 31, 2018, 2017 and 2016 were \$1.5 million, \$2.5 million and \$2.8 million, respectively.

Interest income for the years ended December 31, 2018, 2017 and 2016 was \$925,672, \$477,420 and \$170,874, respectively. The increases in interest income each year reflect increases in investment fund balances and higher rates paid on the Corporation's investments for that year.

United Nations Development Corporation

Management's Discussion and Analysis (Unaudited)

Net Position. The total net position at December 31, 2018, 2017 and 2016 was \$104.5 million, \$88.1 million and \$74.2 million, respectively.

The Corporation issued the 2009 Bonds on October 29, 2009 at a face amount of \$111,475,000. The 2009 Bonds have consistently been rated A1 by Moody's and A+ by Fitch from and since the date of issuance.

The 2009 Bonds, which pay semi-annual interest on January 1 and July 1 at various rates, are subject to mandatory annual redemption of stated principal amounts on July 1. The balance of the 2009 Bonds as of December 31, 2018 was \$62,310,000.

The Corporation expects to issue 2019 Refunding Bonds, Series A (the "2019 Bonds") in April of 2019. The proceeds of the 2019 Bonds will be used to redeem on July 1, 2019 the Corporation's outstanding 2009 Bonds. The purpose of the refunding is to reduce the Corporation's debt service obligations. The 2019 Bonds will pay semi-annual interest on January 1 and July 1 at various rates and will be subject to mandatory annual redemption of stated principal amounts on July 1.

United Nations Development Corporation

Statements of Net Position

	As of December 31,	
	<u>2018</u>	<u>2017</u>
Assets:		
Current assets:		
Cash and cash equivalents (Note 2)	\$ 19,714,975	\$ 15,937,949
Accounts receivable, less allowance for doubtful accounts of \$3,700 in 2018 and 2017	6,272,215	3,696,398
Current portion of net investment in capital lease (Note 6)	1,994,085	1,684,504
Prepaid expenses and other assets, net	4,992,156	4,349,302
Total current assets	<u>32,973,431</u>	<u>25,668,153</u>
Noncurrent assets:		
Restricted assets (Note 3)	61,531,700	59,889,544
Net investment in capital lease, less current portion (Note 6)	25,758,695	27,752,780
Property and equipment, net (Note 4)	58,694,268	57,218,942
Total noncurrent assets	<u>145,984,663</u>	<u>144,861,266</u>
Total assets	<u>\$ 178,958,094</u>	<u>\$ 170,529,419</u>
Liabilities:		
Current liabilities:		
Accounts payable and accrued expenses	\$ 5,085,254	\$ 5,544,234
Security deposits payable and unearned revenues	1,082,122	1,209,887
	<u>6,167,376</u>	<u>6,754,121</u>
Current liabilities (payable from restricted assets):		
Accrued interest payable	1,506,994	1,659,419
Current portion of long-term debt	6,565,000	6,260,000
	<u>8,071,994</u>	<u>7,919,419</u>
Total current liabilities	<u>14,239,370</u>	<u>14,673,540</u>
Noncurrent liabilities:		
Long-term obligations, net of current portion (Note 5)	59,457,649	66,790,907
Total noncurrent liabilities	<u>59,457,649</u>	<u>66,790,907</u>
Total liabilities	<u>73,697,019</u>	<u>81,464,447</u>
Deferred inflows of resources:		
Unamortized gain on bond refunding	757,842	960,130
Total deferred inflows of resources	<u>757,842</u>	<u>960,130</u>
Net position:		
Invested in capital assets, net of related debt	27,253,158	20,541,371
Restricted	39,518,092	34,903,131
Unrestricted	37,731,983	32,660,340
Total net position	<u>104,503,233</u>	<u>88,104,842</u>
Total liabilities, deferred inflows of resources and net position	<u>\$ 178,958,094</u>	<u>\$ 170,529,419</u>

The accompanying notes are an integral part of these financial statements.

United Nations Development Corporation
Statements of Revenues, Expenses and Changes in Net Position

	For the years ended December 31,	
	<u>2018</u>	<u>2017</u>
Operating revenues:		
Office space	\$ 36,837,154	\$ 34,287,326
Capital lease	8,822,526	8,792,419
Other income	<u>1,705,902</u>	<u>1,399,803</u>
Total operating revenues	<u>47,365,582</u>	<u>44,479,548</u>
Operating expenses:		
Administrative salaries and employee benefits	1,775,079	1,736,230
Property manager's reimbursable salaries and employee benefits	3,082,334	2,888,089
Other operating costs	14,110,726	13,505,399
Depreciation and amortization (Note 4)	6,637,429	5,851,011
Rent and real estate taxes (Note 6)	3,539,589	3,531,391
Management fees	147,600	147,600
Professional fees	<u>141,485</u>	<u>391,074</u>
Total operating expenses	<u>29,434,242</u>	<u>28,050,794</u>
Operating income	<u>17,931,340</u>	<u>16,428,754</u>
Nonoperating revenues (expenses):		
Interest income	925,672	477,420
Interest expense (Note 5)	(2,701,406)	(2,949,431)
Loss on disposal of office equipment	-	(1,565)
Unrealized gain (loss) on restricted assets (Note 3)	<u>242,785</u>	<u>(58,577)</u>
Total nonoperating (expenses)	<u>(1,532,949)</u>	<u>(2,532,153)</u>
Change in net position	16,398,391	13,896,601
Net position, beginning of year	<u>88,104,842</u>	<u>74,208,241</u>
Net position, end of year	<u>\$ 104,503,233</u>	<u>\$ 88,104,842</u>

The accompanying notes are an integral part of these financial statements.

United Nations Development Corporation

Statements of Cash Flows

	For the years ended December 31,	
	<u>2018</u>	<u>2017</u>
Cash flows from operating activities:		
Receipts from tenants	\$ 46,346,504	\$ 46,100,878
Payments to suppliers	(15,571,759)	(16,295,447)
Payments for rent and real estate taxes	(3,539,589)	(3,527,295)
Payments to employees for salaries and benefits	<u>(4,847,401)</u>	<u>(4,691,562)</u>
Net cash provided by operating activities	<u>22,387,755</u>	<u>21,586,574</u>
Cash flows from capital and related financing activities:		
Decrease in long-term obligations	(382,540)	(382,540)
Repayments of principal on long-term debt	(6,260,000)	(5,960,000)
Interest payments on long-term debt	(3,441,837)	(3,739,838)
Capital expenditures for properties	<u>(8,052,653)</u>	<u>(13,420,429)</u>
Net cash used in capital and related financing activities	<u>(18,137,030)</u>	<u>(23,502,807)</u>
Cash flows from investing activities:		
Interest and realized gains on investment securities	925,672	477,420
Maturities and redemptions of investment securities	50,625,000	51,427,000
Purchases of investment securities	<u>(52,024,371)</u>	<u>(48,628,253)</u>
Net cash (used in) provided by investing activities	<u>(473,699)</u>	<u>3,276,167</u>
Net increase in cash and cash equivalents	3,777,026	1,359,934
Cash and cash equivalents, beginning of year	<u>15,937,949</u>	<u>14,578,015</u>
Cash and cash equivalents, end of year	<u>\$ 19,714,975</u>	<u>\$ 15,937,949</u>
Reconciliation of operating income to net cash provided by operating activities:		
Operating income	\$ 17,931,340	\$ 16,428,754
Adjustments to reconcile operating income to net cash provided by operating activities:		
Depreciation and amortization	6,637,429	5,851,011
Changes in operating assets and liabilities:		
Accounts receivable	(2,575,817)	(741,199)
Net investment in capital lease	1,684,504	1,423,501
Prepaid expenses and other assets	(702,956)	(2,304,595)
Accounts payable and accrued expenses	(458,980)	(9,925)
Security deposits payable and unearned revenues	<u>(127,765)</u>	<u>939,027</u>
Net cash provided by operating activities	<u>\$ 22,387,755</u>	<u>\$ 21,586,574</u>

The accompanying notes are an integral part of these financial statements.

United Nations Development Corporation

Notes to Financial Statements

1. Organization: Properties

United Nations Development Corporation (the “Corporation”) is a public benefit corporation established under Chapter 345, Laws of the State of New York, 1968, as amended (the “Act”). The Corporation was created to undertake coordinated development of office space and other facilities within a defined “United Nations development district” in the area of the United Nations headquarters in The City of New York (the “City”) needed for the official international community in the City, including the United Nations (the “UN”), missions to the UN and UN-related programs and activities.

The Corporation’s major development projects since its establishment are as follows:

One United Nations Plaza

In 1976, the Corporation completed construction of a 39-story office building and hotel at One United Nations Plaza (“One UN Plaza”) as part of the Phase I project, which included the buildings at 763 and 765 United Nations Plaza (together, “Phase I”). The buildings at 763 and 765 United Nations Plaza were sold in April 1999 and September 2000, respectively. In 1997, One UN Plaza was converted to a condominium and the portion of the hotel included in Phase I was sold to a private hotel operator (the “Hotel Operator”). The office space in One UN Plaza is leased by the Corporation principally to the UN and foreign missions to the UN.

Two United Nations Plaza

In 1984, the Corporation completed construction of a 40-story office building and hotel at Two United Nations Plaza (“Phase II” or “Two UN Plaza”). In 1997, the portion of the hotel included in Phase II was leased to the Hotel Operator under a long-term lease. The office space in Two UN Plaza is leased by the Corporation principally to the UN and foreign missions to the UN.

Three United Nations Plaza

In 1987, the Corporation completed construction of a 15-story office building at Three United Nations Plaza (“Phase III” or “Three UN Plaza”). All portions of Three UN Plaza are leased to UNICEF as its world headquarters.

2. Significant Accounting Principles

Basis of accounting

The Corporation uses the economic resources measurement focus and the accrual basis of accounting. Revenue is recognized when earned and expenses are recognized when a liability is incurred, regardless of the timing of the related cash flows. The financial statements of the Corporation have been prepared in conformity with accounting principles generally accepted in the United States (“U.S. GAAP”), as prescribed by the Governmental Accounting Standards Board (“GASB”). GASB is the primary standard-setting body for establishing governmental accounting and financial reporting principles.

Cash and cash equivalents

Cash and cash equivalents consist of demand deposits that are either federally insured or collateralized with short-term investments in U.S. Government obligations with an original maturity of three months or less when acquired. All securities held by custodians as collateral are registered and are held in the Corporation’s name.

United Nations Development Corporation

Notes to Financial Statements

Operating and non-operating revenue

Revenue from leases is recognized as income as such amounts become receivable under the provisions of each lease, except that upfront lease payments received in advance of the period to which they apply are deferred and recognized as income during future periods. Given the nature of the Corporation's operations, revenue from leases and related fees and agreements is considered operating revenue. All other revenues are considered non-operating.

Investment in capital lease

The Corporation's lease with UNICEF at Three UN Plaza qualifies as a capital lease, which is stated at its net investment amount. Net income is recognized over the life of the UNICEF lease, which expires in 2026.

Property and equipment

Property and equipment are stated at cost less accumulated depreciation and amortization. Expenditures for maintenance and repairs are charged to operations as incurred. Significant renovations that improve and extend the useful life of an asset are capitalized. The Corporation's capitalization threshold is \$5,000.

Depreciation is computed by the straight-line method over the following periods: (i) 50 years for buildings; (ii) 3 to 25 years for building improvements; and (iii) 3 to 10 years for furniture, fixtures and equipment. The land under One UN Plaza is treated as a leasehold interest and its acquisition cost is being amortized over the term of the 1972 Lease (as defined in Note 6).

Bond issuance costs

Bond issuance costs are recognized as expenses in the period incurred.

Net position

The Corporation's net position is classified in the following categories: (a) invested in capital assets, net of related debt: consisting of project assets, net of accumulated depreciation and deferred costs, reduced by the outstanding balance of debt attributable to the acquisition, construction, or improvement of those assets; (b) restricted assets: consisting of assets restricted for specific purposes by law or parties external to the Corporation; and (c) unrestricted assets: consisting of assets that are not classified either as invested in capital assets, net of related debt or restricted assets. When both restricted and unrestricted resources are available for use, it is the Corporation's policy to use restricted resources first, and then unrestricted resources as they are needed.

Income taxes

No provision for taxes or deferred taxes has been included in these financial statements because the Corporation is exempt from federal and state income taxes as a public benefit corporation of the State of New York and a not-for-profit under Section 501(c)(3) of the Internal Revenue Code.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and assumptions.

United Nations Development Corporation

Notes to Financial Statements

Recent accounting pronouncements

GASB Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other than Pensions* ("GASB 75") is effective for fiscal years beginning after June 15, 2017. GASB 75 requires the liability of employers and non-employer contributing entities to employees for defined benefit OPEB (net OPEB liability) to be measured as the portion of the present value of projected benefit payments to be provided to current active and inactive employees that is attributed to those employees' past periods of service (total OPEB liability), less the amount of the OPEB plan's fiduciary net position. GASB 75 did not have an impact on the Corporation's financial statements.

GASB Statement No. 83, *Certain Asset Retirement Obligations*, ("GASB 83") is effective for reporting periods beginning after June 15, 2018. GASB 83 addresses accounting and financial reporting for certain asset retirement obligations ("AROs"). An ARO is a legally enforceable liability associated with the retirement of a tangible capital asset. This statement establishes criteria for determining the timing and pattern of recognition of a liability and a corresponding deferred outflow of resources for AROs. GASB 83 is not expected to have an impact on the Corporation's financial statements.

GASB Statement No. 84, *Fiduciary Activities*, ("GASB 84") is effective for reporting periods beginning after December 15, 2018. The objective of GASB 84 is to improve guidance regarding the identification of fiduciary activities for accounting and financial reporting purposes and how those activities should be reported. GASB 84 is not expected to have an impact on the Corporation's financial statements.

GASB Statement No. 86, *Certain Debt Extinguishment Issues*, ("GASB 86") is effective for fiscal years beginning after June 15, 2017. The primary objective of GASB 86 is to improve consistency in accounting and financial reporting for in-substance defeasance of debt by providing guidance for transactions in which cash and other monetary assets acquired with only existing resources – resources other than the proceeds of refunding debt. This statement also improves accounting and financial reporting for prepaid insurance on debt that is extinguished. GASB 86 did not have an impact on the Corporation's financial statements.

GASB Statement No. 87, *Leases*, ("GASB 87") is effective for reporting periods beginning after December 15, 2019. The objective of GASB 87 is to improve accounting and financial reporting for leases by governments. This statement increases the usefulness of governments' financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. Under this statement, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about governments' leasing activities. The Corporation has not completed the process of evaluating the impact of GASB 87 on its financial statements.

GASB Statement No. 88, *Certain Disclosures Related to Debt, Including Direct Borrowings and Direct Placements*, ("GASB 88") is effective for reporting periods beginning after June 15, 2018. The objective of GASB 88 is to the information that is disclosed in notes to government financial statements related to debt, including direct borrowings and direct placements. This

United Nations Development Corporation

Notes to Financial Statements

statement defines debt for purposes of disclosure in notes to financial statements as a liability that arises from a contractual obligation to pay cash (or other assets that may be used in lieu of cash) in one or more payments to settle an amount that is fixed at the date the contractual obligation is established. This statement also requires that additional essential information related to debt be disclosed in notes to financial statements, including unused lines of credit; assets pledged as collateral for the debt; and terms specified in debt agreements related to significant events of default with finance-related consequences, significant termination events with finance-related consequences, and significant subjective acceleration clauses. The Corporation has not completed the process of evaluating the impact of GASB 88 on the Corporation's financial statements.

GASB Statement No. 89, *Accounting for Interest Cost Incurred before the End of a Construction Period*, ("GASB 89") is effective for reporting periods beginning after December 15, 2019. The objective of GASB 89 are to enhance the relevance and comparability of information about capital assets and the cost of borrowing for a reporting period and to simplify accounting for interest cost incurred before the end of a construction period. This statement requires that interest cost incurred before the end of a construction period be recognized as an expense in the period in which the cost is incurred for financial statements prepared using the economic resources measurement focus. As a result, interest cost incurred before the end of a construction period will not be included in the historical cost of a capital asset reported in a business-type activity or enterprise fund. This statement also reiterates that in financial statements prepared using the current financial resources measurement focus, interest cost incurred before the end of a construction period should be recognized as an expenditure on a basis consistent with governmental fund accounting principles. The Corporation has not completed the process of evaluating the impact of GASB 89 on the Corporation's financial statements.

GASB Statement No. 90, *Majority Equity Interests*, ("GASB 90") is effective for reporting periods beginning after December 15, 2018. GASB 90 clarifies the accounting and financial reporting requirements for a state or local government's majority equity interest in an organization that remains legally separate after acquisition. The requirements of GASB 90. The Corporation has not completed the process of evaluating GASB 90 but does not expect it to have an impact on the Corporation's financial statements.

3. Investments and restricted assets and fair value measurements

All investments are carried at fair value. Certain accounts are funded by the Corporation as required under the Indenture for the 2009 Bonds (as such terms are defined in Note 5). Such accounts are classified as restricted assets and consist of investments in U.S. Treasury Securities. Accounts funded under the Indenture are held as trust assets in the Corporation's name by The Bank of New York Mellon, as the Corporation's trustee and custodian under the Indenture.

The Corporation's permitted investments under the Indenture include: (i) obligations to which the faith and credit of the U.S. government are pledged; (ii) obligations, the payment of the principal of and interest on which are unconditionally guaranteed by the U.S. government; (iii) direct and general obligations of any state or political subdivision provided that such obligations are rated in either of the two highest rating categories by Moody's Investors Service ("Moody's"); (iv) bonds, debentures, participation certificates or notes issued by entities named in the Indenture (including Federal Home Loan Banks, Fannie Mae, Ginnie Mae or Freddie Mac); (v) Public Housing Bonds, Temporary Notes or Preliminary Loan Notes fully secured by contracts with the United States; (vi)

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certificates of deposit issued by banks in the State of New York having capital stock and surplus of more than \$50 million and rated at least A by Moody's and another nationally recognized rating agency, or fully secured by direct obligations of or obligations guaranteed by the U.S. government; (vii) repurchase agreements secured by any one or more of the securities described in clauses (i) through (iv) above; (viii) obligations of any corporation organized under the laws of any state in the United States maturing within two-hundred-seventy days, rated P-1 by Moody's, A-1+ by Standard & Poor's and F-1+ by Fitch, Inc.; (ix) banker's acceptances maturing within ninety days rated P-1 by Moody's, A-1+ by Standard & Poor's and F-1+ by Fitch, Inc.; and (x) money market mutual funds invested in obligations issued or guaranteed by the U.S. government or in obligations of agencies or instrumentalities of the U.S. where the payment of principal and interest is guaranteed by the U.S. government.

Total restricted assets held by the Corporation at December 31, 2018 and 2017 included in the statements of net position were as follows:

		December 31, 2018		
		Cost	Fair Value	Weighted average maturity (years) (a)
U.S. Treasury securities:				
Treasury Notes		\$ 57,429,187	\$ 57,584,771	1.03
	Total U.S. Treasury Securities	57,429,187	57,584,771	
	Total Investments	57,429,187	57,584,771	
Cash and cash equivalents		3,946,929	3,946,929	
Total restricted assets		\$ 61,376,116	\$ 61,531,700	
		December 31, 2017		
		Cost	Fair Value	Weighted average maturity (years) (a)
U.S. Treasury securities:				
Treasury Bills		\$ 47,803,033	\$ 47,715,832	0.61
	Total U.S. Treasury Securities	47,803,033	47,715,832	
	Total Investments	47,803,033	47,715,832	
Cash and cash equivalents		12,173,712	12,173,712	
Total restricted assets		\$ 59,976,745	\$ 59,889,544	

(a) Portfolio weighted average effective duration from the purchase date of investments.

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The Corporation categorizes its fair value measurements within the fair value hierarchy established by U.S. GAAP. The hierarchy is based on the valuation inputs used to measure fair value of the assets. Level 1 inputs are quoted prices in an active market for identical assets; Level 2 inputs are significant other observable inputs; and Level 3 inputs are significant unobservable inputs.

The Corporation had the following recurring fair value measurements as of December 31, 2018 and 2017:

U.S. Treasury securities of \$57,584,771 and \$47,715,832, respectively, are valued using quoted market prices (Level 1 inputs).

United Nations Development Corporation

Notes to Financial Statements

4. Property and equipment

Property and equipment consisted of the following as of December 31, 2018 and 2017:

	Balance at January 1, <u>2018</u>	Additions <u>2018</u>	Deletions <u>2018</u>	Balance at December 31, <u>2018</u>
Land	\$ 3,823,597	\$ -	\$ -	\$ 3,823,597
Building and building improvements	165,948,655	7,980,024	-	173,928,679
Furniture, fixtures and equipment	<u>1,450,580</u>	<u>72,629</u>	<u>-</u>	<u>1,523,209</u>
	171,222,832	8,052,653	-	179,275,485
Less: accumulated depreciation and amortization	<u>(114,003,890)</u>	<u>(6,577,327)</u>	<u>-</u>	<u>(120,581,217)</u>
Property and equipment, net	<u>\$ 57,218,942</u>	<u>\$ 1,475,326</u>	<u>\$ -</u>	<u>\$ 58,694,268</u>

	Balance at January 1, <u>2017</u>	Additions <u>2017</u>	Deletions <u>2017</u>	Balance at December 31, <u>2017</u>
Land	\$ 3,823,597	\$ -	\$ -	\$ 3,823,597
Building and building improvements	152,624,537	13,324,118	-	165,948,655
Furniture, fixtures and equipment	<u>1,369,935</u>	<u>96,310</u>	<u>(15,665)</u>	<u>1,450,580</u>
	157,818,069	13,420,428	(15,665)	171,222,832
Less: accumulated depreciation and amortization	<u>(108,236,181)</u>	<u>(5,781,809)</u>	<u>14,100</u>	<u>(114,003,890)</u>
Property and equipment, net	<u>\$ 49,581,888</u>	<u>\$ 7,638,619</u>	<u>\$ (1,565)</u>	<u>\$ 57,218,942</u>

United Nations Development Corporation

Notes to Financial Statements

5. Long-Term Debt

Long-term debt as of December 31, 2018 and 2017 was as follows:

	Balance at January 1, <u>2017</u>	Additions/ Deletions <u>2017</u>	Balance at December 31, <u>2017</u>	Additions/ Deletions <u>2018</u>	Balance at December 31, <u>2018</u>
Bonds of 2009, Series A	\$ 74,530,000	\$ (5,960,000)	\$ 68,570,000	\$ (6,260,000)	\$ 62,310,000
Bonds of 1980, due August 1, 2025 at 8% interest, payable semi-annually	1,250,000	-	1,250,000	-	1,250,000
Bonds of 1978, due July 1, 2028 at 8% interest, payable semi-annually	287,500	-	287,500	-	287,500
	<u>76,067,500</u>	<u>(5,960,000)</u>	<u>70,107,500</u>	<u>(6,260,000)</u>	<u>63,847,500</u>
Add:					
Unamortized bond premium	2,501,489	(418,795)	2,082,694	(385,718)	1,696,976
	<u>78,568,989</u>	<u>(6,378,795)</u>	<u>72,190,194</u>	<u>(6,645,718)</u>	<u>65,544,476</u>
Other long-term liabilities	1,625,793	(382,540)	1,243,253	(382,540)	860,713
Less:					
Current portion of long-term debt	(5,960,000)	(300,000)	(6,260,000)	(305,000)	(6,565,000)
Current portion of other long-term obligations	<u>(382,540)</u>	<u>-</u>	<u>(382,540)</u>	<u>-</u>	<u>(382,540)</u>
Long-term obligations, net of current portion	<u>\$ 73,852,242</u>	<u>\$ (7,061,335)</u>	<u>\$ 66,790,907</u>	<u>\$ (7,333,258)</u>	<u>\$ 59,457,649</u>

2009 Refunding Bonds, Series A

The Corporation's 2009 Refunding Bonds, Series A (the "2009 Bonds") were issued on October 29, 2009 under an Indenture of Trust dated as of December 1, 1992 (the "Indenture"), between the Corporation and The Bank of New York Mellon, as Trustee, as amended and supplemented by supplemental indentures dated as of March 1, 1995, January 1, 1997, July 1, 1997, July 1, 1998, January 29, 2004 and October 29, 2009. The 2009 Bonds were issued in a face amount of \$111,475,000, at a net premium of \$5,497,093. The net proceeds of the 2009 Bonds were used, together with other funds held under the Indenture, to redeem the 2004 Bonds in November 2009. Amortization of the bond premium relating to the 2009 Bonds was \$385,718 for 2018 and \$418,795 for 2017, respectively.

Interest on the 2009 Bonds is payable semiannually on January 1 and July 1 at various rates, ranging from 2.00% to 5.00%. Interest expense is reflected at a constant effective yield (including amortization of premium and issue costs). The 2009 Bonds are subject to mandatory annual redemption of stated principal amounts from July 2010 through July 2026.

The 2009 Bonds are collateralized by net revenues from Phases I, II and III and amounts in the funds and accounts held by the Trustee.

United Nations Development Corporation

Notes to Financial Statements

The Corporation incurred issuance costs of \$1,919,426 with respect to the 2009 Bonds.

Bonds of 1980 and Bonds of 1978

The Bonds of 1980 and the Bonds of 1978 are special purpose revenue bonds which require payments of interest only to maturity of \$100,000 and \$23,000 per annum, respectively. Debt service on these bonds is senior to that of the 2009 Bonds and was senior to that of the 2004 Bonds.

Maturities of Long-Term Debt

The principal and interest payments on the Corporation's long-term debt are due as follows:

	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
Year ending December 31,			
2019	\$ 6,565,000	\$ 3,136,988	\$ 9,701,988
2020	6,890,000	2,812,237	9,702,237
2021	7,200,000	2,503,238	9,703,238
2022	7,565,000	2,143,238	9,708,238
2023	7,940,000	1,764,987	9,704,987
2024 to 2028 *	27,687,500	2,906,987	30,594,487
	<u>\$ 63,847,500</u>	<u>\$ 15,267,675</u>	<u>\$ 79,115,175</u>

* Represents total amounts for the five-year period.

6. Leases

As Lessee:

The City of New York

Under a lease agreement, dated August 1, 1972, as amended (the "1972 Lease"), and a lease agreement dated May 8, 1981, as amended (the "1981 Lease" and together with the 1972 Lease, the "City Leases"), the Corporation leases from the City Phase I (excluding the hotel portion) and the underlying land, Phase II (but not the underlying land, which is leased under the Phase II Ground Lease referred to below), and Phase III and the underlying land. Rent payable to the City under the City Leases is subordinate to debt service on the 2009 Bonds and was subordinate to debt service on the 2004 Bonds prior to redemption in November 2009. The City Leases include the following provisions:

- The terms of the City Leases will continue until all bond obligations issued in connection with Phases I, II, and III are paid, but not beyond December 18, 2071 for the 1972 Lease and May 7, 2080 for the 1981 Lease.
- The City Leases may be terminated at any time by the City, provided that the City purchases the Corporation's interests under the City Leases for amounts at least sufficient to pay the Corporation's bond obligations with respect to Phases I, II, and III.
- The Corporation pays base rent equivalent to full real estate taxes on the portions of One and Two UN Plaza not occupied by the UN, missions to the UN or used as a community facility. The Corporation's base rent on account of Three UN Plaza is fixed at \$481,000

United Nations Development Corporation

Notes to Financial Statements

annually. Total base rent under the City Leases was \$1,728,260 and \$1,715,966 for the years ended December 31, 2018 and 2017, respectively.

- Rent is payable only from revenues remaining after payment of operating expenses and other obligations, including debt service, of Phases I, II, and III.
- In addition to the amounts described above, the 1981 Lease obligates the Corporation to pay additional rent equal to ninety percent of Consolidated Surplus (as defined in the 1981 Lease) provided that the minimum amount payable must be the greater of \$85,000 or the Applicable United Nations Rent Surplus, as defined, but in no event more than the Consolidated Surplus for such year. In general, the 1981 Lease defines Consolidated Surplus as revenues from the Corporation's operations during the year, minus the amounts paid, set aside or placed in reserve in connection with the Corporation's operations and to comply with the Corporation's obligations, including debt service and other requirements under the Corporation's financing documents. Under the 1981 Lease, specific approval of the Board of Directors is required to establish reserves not mandated by the Corporation's financing documents and not required to pay other current obligations.

In March 2019, for the year ended December 31, 2018, the Board of Directors established a reserve from the Corporation's 2018 revenues of \$7,695,588, and in March 2018, for the year ended December 31, 2017, the Board of Directors established a reserve from the Corporation's 2017 revenues of \$3,965,128, as permitted under the 1981 Lease, to be available to pay costs of future capital improvement projects at One and Two UN Plaza. As a result, there was no Consolidated Surplus for the years ended December 31, 2018 and 2017, and no additional rent was payable to the City for those years.

Phase II Ground Lease

The Corporation holds a 99-year leasehold expiring in 2079 from a private party on the land underlying Phase II. Annual rental payments of \$250,000 are payable through the year 2025 under the ground lease for such land; annual rental payments after 2025 will be increased based on changes in the Consumer Price Index compared to the Consumer Price Index as of February 1, 2014. The Corporation has an option exercisable at any time between August 1, 2020 and July 31, 2025 to purchase the land at fair market value on the exercise date, less the principal amount of the Bonds of 1980, as described in Note 5. At December 31, 2018, aggregate future minimum rentals under this ground lease approximated \$15,250,000, assuming the Corporation does not exercise the purchase option.

United Nations Development Corporation

Notes to Financial Statements

As Lessor:

Phase I

The office space in One UN Plaza is leased principally to the UN and missions to the UN, and a portion of the ground floor of the building is leased to a retail tenant. The One UN Plaza lease from the Corporation to the UN expires on March 31, 2023. The remaining terms of other leases at One UN Plaza range from approximately three to five years (assuming no exercise of tenant renewal options). Fixed minimum rents under the One UN Plaza leases, excluding operating expense escalations, will be approximately \$12.2 million in 2019, \$12.5 million in 2020, \$12.1 million in 2021, \$12.0 million in 2022 and \$3.8 million in 2023.

Phase II

The office space in Two UN Plaza is leased principally to the UN and missions to the UN. The Two UN Plaza lease from the Corporation to the UN expires on March 31, 2023. The remaining terms of other leases at Two UN Plaza range from approximately one to four years and three months. Fixed minimum rents under the Two UN Plaza leases, excluding operating expense escalations, will be approximately \$12.5 million in 2019, \$12.1 million in 2020, \$12.0 million in 2021, \$12.0 million in 2022 and \$2.7 million in 2023.

The hotel space at Two UN Plaza is leased to the Hotel Operator for a term expiring in 2079, matching the term of the Phase II ground lease. The Hotel Operator is responsible for reimbursement to the Corporation of its allocable portion of building operating expenses, including ground rent.

Phase III

All rentable space in Three UN Plaza is leased to UNICEF under a lease expiring in 2026. Subject to UNICEF meeting certain conditions, including maintaining its world headquarters in the City of New York, the City agreed to transfer title to Three UN Plaza to UNICEF in 2026 upon expiration of the lease term without any additional payment from UNICEF. As part of that agreement, the Corporation would transfer to the City its leasehold interest in Three UN Plaza. The lease with UNICEF is accounted for as a capital lease.

UNICEF's annual base rent (excluding operating expense escalations) in 2018 and for each year through the lease termination date in 2026 will be approximately \$6.7 million.

United Nations Development Corporation

Notes to Financial Statements

Net investment in capital lease (with UNICEF)

The components of the net investment in the capital lease with UNICEF as of December 31, 2018 and 2017 are as follows:

	December 31,	
	<u>2018</u>	<u>2017</u>
Total minimum lease payments to be received	\$ 48,922,332	\$ 55,445,310
Less: Unearned income	(21,169,552)	(26,008,026)
Less: Current portion of net investment in capital lease	<u>(1,994,085)</u>	<u>(1,684,504)</u>
Total net investment in capital lease (long-term)	<u>\$ 25,758,695</u>	<u>\$ 27,752,780</u>

7. Retirement Plans

The Corporation has a Simplified Employee Pension retirement plan (“SEP”) covering employees of age 21 or over with one year or more of service, all contributions are immediately vested. The Corporation’s contributions are made directly to employee SEP accounts in amounts ranging from 12% to approximately 14% of base compensation. Contributions to the SEP plan were \$148,483 and \$152,874 for the years ended December 31, 2018 and 2017, respectively.

The Corporation also funds a deferred compensation plan for employees under Section 457(b) of the Internal Revenue Code. Contributions to the 457(b) Plan were \$80,539 and \$79,682 for the years ended December 31, 2018 and 2017, respectively.

United Nations Development Corporation
Supplemental Schedule of Phases I, II and III
Net Revenues in Excess of Debt Service Requirements

For the year ended December 31, 2018

	<u>Phase I</u>	<u>Phase II</u>	<u>Phase III</u>	<u>Total</u>
Office Space				
Revenues and income from capital lease	\$ 17,326,929	\$ 19,510,225	\$ 8,822,526	\$ 45,659,680
Operating expenses	<u>(6,246,543)</u>	<u>(6,337,874)</u>	<u>(4,454,386)</u>	<u>(17,038,803)</u>
	\$ 11,080,386	\$ 13,172,351	\$ 4,368,140	\$ 28,620,877
Fee Income-Tenant Alteration Work			313,310	313,310
Other Income (Note A)		1,392,592		1,392,592
Interest Income	<u>355,504</u>	<u>355,504</u>	<u>177,752</u>	<u>888,760</u>
Gross Revenues	11,435,890	14,920,447	4,859,202	31,215,539
General and Administrative Expenses	(912,839)	(908,162)	(457,522)	(2,278,523)
Ground Rent		(250,000)		(250,000)
Interest Expense on the Bonds of 1978 and 1980		(123,000)		(123,000)
Real Estate Taxes to The City of New York		<u>(1,561,330)</u>		<u>(1,561,330)</u>
Net Revenues (Note B)	10,523,051	12,077,955	4,401,680	27,002,686
Base Rent to The City of New York (Note C)	(97,731)	(1,149,529)	(481,000)	(1,728,260)
Debt Service Requirements (Note D)	<u>(3,300,521)</u>	<u>(3,964,289)</u>	<u>(2,314,028)</u>	<u>(9,578,838)</u>
Net Revenues in Excess of Debt Service Requirements	<u>\$ 7,124,799</u>	<u>\$ 6,964,137</u>	<u>\$ 1,606,652</u>	<u>\$ 15,695,588</u>

See Notes to Supplemental Schedule.

United Nations Development Corporation
Notes to Supplemental Schedule of Phases I, II and III

A. Other Income:

Phase II other income represents payment from the Hotel Operator of its proportionate share of ground rent, real estate taxes and rent to the City of New York.

B. Net Revenues:

Net revenues include interest income and all Phase I, II and III operating revenues and expenses, except for depreciation, amortization and interest expense on the 2009 Bonds.

C. Base Rent to The City of New York:

Payments of base rent to The City of New York are subordinate to the Phase I, II, and III debt service requirements.

D. Debt Service Requirements:

Debt service requirements include interest and principal payments for 2018 on the 2009 Bonds.