



March 31, 2015

The Honorable Andrew M. Cuomo  
Governor of the State of New York  
State Capitol Building  
Albany, NY 12224

**Re: Annual Report of the United Nations Development Corporation  
For Fiscal Year 2014**

Dear Governor Cuomo:

I am pleased to present to you the annual report of the United Nations Development Corporation (the “Corporation”) for its fiscal year ended December 31, 2014.

**Background**

The Corporation is a public benefit corporation created by Chapter 345 of the Laws of 1968, as amended. The Corporation was formed to undertake coordinated development of offices and other facilities for the United Nations (the “UN”), missions to the UN, and UN-related programs and activities (together, the “UN Community”) within the United Nations Development District (the “District”) near the UN headquarters in New York City (the “City”), and to assist the UN Community in meeting its current and future real estate needs. In addition, the Corporation provides real estate advice and services to the State and City of New York, the United States and the UN. The Corporation enables the people of the State and City of New York to meet their responsibilities as hosts to the UN, and to provide suitable facilities for the UN Community near the UN headquarters.

The Corporation is governed by a board of directors (the “Board”) consisting of fifteen members who serve without compensation. Eight members are appointed by the Governor, five are appointed by the Mayor of the City of New York (the “Mayor”) after consultation with the Secretary-General of the UN and the United States Ambassador to the UN, and two serve *ex officio* by virtue of their offices as Chairman of the City Planning Commission and Commissioner of the City Department of Housing Preservation and Development. The Mayor designates one of the members appointed by him as Chairman of the Board. The Chairman of the Board appoints a President and Chief Executive Officer of the Corporation after consultation with the Mayor. The Board at its annual meeting elects the remaining officers of the

Corporation in accordance with the Corporation's by-laws. A listing of the Corporation's current Board members and officers is attached. The Corporation has no subsidiaries.

### **Development Projects**

The First Phase Project (One UN Plaza) involved the acquisition of property by the City at the Corporation's expense, and construction of a mixed-use hotel and office building on the northwest corner of East 44th Street and First Avenue. One UN Plaza was completed in 1975. In 1997, as part of privatization initiatives of the Corporation, the City and the State, the hotel portion of One UN Plaza was sold to a private hotel operator (the "Hotel Operator") and One UN Plaza was converted into a condominium. As part of these privatization initiatives, two small properties, located at 765 and 763 First Avenue, were sold in 1999 and 2000, respectively.

The Second Phase Project (Two UN Plaza) involved the construction of a mixed-use hotel and office building located at East 44th Street between First and Second Avenues adjacent to One UN Plaza. Two UN Plaza was completed in 1983. As part of the privatization initiatives described above, in 1997 the hotel portion of Two UN Plaza was leased to the Hotel Operator under a long-term prepaid net lease.

The Third Phase Project (Three UN Plaza) involved the construction of a mixed-use office and apartment building on the south side of East 44th Street between First and Second Avenues, across from One and Two UN Plaza. Three UN Plaza was completed in 1987. The residential apartment space at Three UN Plaza was converted for use as office space in 2010.

The 633 Third Avenue Project involved the purchase by the Corporation of Units 11-27 of the 633 Third Avenue Condominium, a commercial office condominium on the east side of Third Avenue between East 40th and East 41st Streets. In 1999, the Corporation sold its interests in the 633 Third Avenue Project.

The Corporation's current interests include: (1) at One UN Plaza, 358,000 square feet of office space and 5,000 square feet of retail space; (2) at Two UN Plaza, 374,000 square feet of office space, 2,500 square feet of retail space, 11,000 square feet utilized as a pre-school, and below grade storage space; and (3) at Three UN Plaza, 205,000 square feet of office space, below grade storage space and a public plaza.

The Corporation operates the non-hotel portions of One and Two UN Plaza, and all of Three UN Plaza. As of December 31, 2014, approximately 99% of the office space in One and Two UN Plaza was leased to the UN Community. All of Three UN Plaza is leased to the United Nations Children's Fund (UNICEF) as its world headquarters.

To assist in accommodating the UN's office space needs, the Corporation has proposed to the UN the construction by the Corporation of the UN Consolidation Building, a new build-to-suit office building for exclusive UN use along First Avenue and across 42<sup>nd</sup> Street from the UN Headquarters. The Consolidation Building would permit the UN to consolidate in a single location certain office space currently located throughout midtown Manhattan. The Consolidation Building would be financed by bonds issued by the Corporation and secured by the UN's rental payments under its lease of the building.

To permit this development, State legislation in July 2011 amended the Corporation's enabling statute to expand the boundaries of the District and other powers of the Corporation to include the Consolidation Building. As required by the legislation, in October 2011 the Mayor and State legislative leaders signed a Memorandum of Understanding establishing the framework for the transfer by the City to the Corporation of the site for the Consolidation Building as permitted under the legislation and funding by the Corporation for the City to plan and create specified parkland and other open space improvements.

The UN has made no commitment to the Consolidation Building and is continuing to study possible options for meeting its long-term space needs in the City, including leasing the Consolidation Building from the Corporation as well as other options. A commitment by the UN to the Consolidation Building requires the approval of the UN General Assembly.

For additional information on this project, see Note 4 of the Corporation's financial statements for the year ended December 31, 2014.

### **Operations**

Under a lease with the City for the First Phase Project, the Corporation pays the City base rent for the portion of One UN Plaza it operates that is not occupied by the UN, missions to the UN, or UN-related programs and activities.

Under a lease with the City for the Second Phase Project, the Corporation pays the City base rent for the portion of Two UN Plaza that is not occupied by the UN, missions to the UN, or UN-related programs and activities, and not devoted to community facility use. In addition, the Corporation pays additional rent from surplus funds in the manner described in the lease. The land on which Two UN Plaza is constructed is owned by a private entity and leased to the Corporation. The Corporation pays the City full real estate taxes on this land.

The Corporation pays the City a fixed rental amount with respect to the Third Phase Project.

The Honorable Andrew M. Cuomo  
Governor of the State of New York  
March 31, 2015  
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The Corporation's payments to the City with respect to the 2014 fiscal year totaled \$7,037,645, consisting of \$1,451,374 in base rent, \$4,023,902 in additional rent, and \$1,562,369 in real estate taxes.

### **Bonds Outstanding**

As of December 31, 2014, the Corporation had the following bonds outstanding:

1. 2009 Refunding Bonds, Series A (the "Bonds of 2009"), in principal amount of \$85,650,000 (issued in aggregate principal amount of \$111,475,000). The Bonds of 2009 are collateralized by a pledge of the net revenues from the First, Second and Third Phase Projects (collectively, the "Projects"), and all funds and accounts held by the trustee under the Corporation's bond indenture. During 2014, the Projects produced net revenues after payment of operating expenses with coverage of 2.47 times debt service requirements, which significantly exceeded the required coverage of 1.25 times debt service under the bond indenture. The Corporation has reviewed estimated and actual revenues and operating expenses of the Projects and expects that net revenues from operations of the Projects will continue to exceed the amounts required for debt service on the Bonds of 2009.
2. A 50-year \$287,500 Special Obligation Bond of 1978.
3. A 45-year \$1,250,000 Special Obligation Bond of 1980.

### **Financial Report**

The Corporation's financial statements for the year ended December 31, 2014 were audited by Marks Paneth LLP and approved by the Board at its annual meeting on March 26, 2015. A copy of the audited financial statements is attached to this report.

Respectfully submitted,



Robert Cole  
Senior Vice President and General Counsel

#### Attachments:

1. List of current directors and officers
2. Audited financial statements for the year ended December 31, 2014

**UNITED NATIONS DEVELOPMENT CORPORATION  
DIRECTORS AND OFFICERS**

**DIRECTORS:**

<u>Name</u>	<u>Original Appointment Date</u>	<u>Occupation/Affiliation</u>
<b>Mayor's Appointees:</b>		
George Klein, Chairman	11/1971	Chairman & CEO, Park Tower Group, Ltd.
Penny Abeywardena	3/2015	Commissioner, Mayor's Office for International Affairs
Hon. Bruce S. Gelb	12/1994	Chairman, Council of American Ambassadors
Joel M. Silverman	3/2012	Joel M. Silverman and Associates, LLC
VACANCY		
<b>Ex-Officio:</b>		
Carl Weisbrod	2/2014	Chair, New York City Planning Commission
Vicki Been	2/2014	Commissioner, New York City Department of Housing Preservation & Development
<b>Governor's Appointees:</b>		
Robert Abrams, Esq.	8/2008	Partner, Stroock & Stroock & Lavan LLP
Michele L. Clarke-Ceres	2/2010	Department of Admissions, International School of Brooklyn
Jonathan D. Farkas	10/2011	
Thomas S. Gulotta, Esq.	8/2005	Partner, Albanese & Albanese LLP
Amabel B. James	12/2014	James Family Foundation
Samuel Natapoff	12/2010	President, Empire Global Ventures LLC
Jan Burman	10/2013	The Engel Burman Group
Andy K. Shenoy	12/2010	President, Mitra Enterprises, Inc.; Executive Director, Trivision Health Center

**UNITED NATIONS DEVELOPMENT CORPORATION  
DIRECTORS AND OFFICERS**

**OFFICERS:**

Robert Cole, Senior Vice President and General Counsel; Secretary. Mr. Cole has been associated with the Corporation since 2004.

Kenneth Coopersmith, Vice President. Mr. Coopersmith is a Registered Architect and has been associated with the Corporation since 2008.

Frances Huppert, Vice President. Ms. Huppert is a Registered Architect and has been associated with the Corporation since 2012.

Jorge Ortiz, Controller; Treasurer. Mr. Ortiz has been associated with the Corporation since 1988.

**United Nations Development Corporation**  
**Financial Statements (Together with Independent Auditors' Report)**  
**For the Years Ended December 31, 2014 and 2013**  
**and Supplemental Schedule**  
**For the Year Ended December 31, 2014**

**M A R K S P A N E T H**

ACCOUNTANTS & ADVISORS

# United Nations Development Corporation

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors of the  
United Nations Development Corporation

### Report on the Financial Statements

We have audited the accompanying financial statements of the United Nations Development Corporation (the "Corporation"), a public benefit corporation of the State of New York, as of and for the years ended December 31, 2014 and 2013, which collectively comprise the Corporation's financial statements as listed in the table of contents, and the related notes to the financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Nations Development Corporation as of December 31, 2014 and 2013, and the changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.



***Other Matters***

***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 6 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

***Report on Supplementary Information***

Our audits were conducted for the purpose of forming an opinion on the basic financial statements as a whole. The supplementary information shown on pages 22 and 23 is presented for purposes of additional analysis and is not a required part of the basic financial statements. The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audits of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole.

*Marko Paneth CPA*

New York, NY  
March 31, 2015

# United Nations Development Corporation

## Management's Discussion and Analysis (Unaudited)

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### Overview of the Financial Statements

The following is an overview of the financial performance of the United Nations Development Corporation (the "Corporation") for the fiscal years ended December 31, 2014 and 2013. The Corporation's financial statements consist of three parts: (1) management's discussion and analysis, (2) the basic financial statements, and (3) the notes to the financial statements.

The basic financial statements, which include the statements of net position, the statements of revenues, expenses, and changes in net position, and the statements of cash flows, are prepared in accordance with accounting principles generally accepted in the United States of America, as prescribed by the Governmental Accounting Standards Board ("GASB"). The financial statements are prepared using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows.

### Summary Statement of Net Position

The summary statement of net position presents the financial position of the Corporation. The net position is the difference between (a) total assets and (b) total liabilities plus deferred inflows of resources. A summarized comparison of the Corporation's assets, liabilities, deferred inflows of resources, and net position at December 31, 2014, 2013 and 2012 follows:

<b>Assets:</b>	<b><u>2014</u></b>	<b><u>2013</u></b>	<b><u>2012</u></b>
Current assets	\$ 18,362,701	\$ 15,004,565	\$ 15,252,942
Restricted assets	52,394,384	51,100,754	43,082,961
Property and equipment, net	61,464,358	64,038,692	62,680,054
Other noncurrent assets	32,064,131	33,081,687	34,087,583
<b>Total assets</b>	<b><u>\$ 164,285,574</u></b>	<b><u>\$ 163,225,698</u></b>	<b><u>\$ 155,103,540</u></b>
<b>Liabilities:</b>			
Total current liabilities	\$ 15,030,058	\$ 16,778,786	\$ 11,181,278
Long-term obligations, net of current portion	87,177,832	93,469,386	99,504,880
<b>Total liabilities</b>	<b><u>102,207,890</u></b>	<b><u>110,248,172</u></b>	<b><u>110,686,158</u></b>
<b>Deferred inflows of resources</b>			
Unamortized gain on bond refunding	1,685,117	1,963,178	2,258,088
<b>Total deferred inflows of resources</b>	<b><u>1,685,117</u></b>	<b><u>1,963,178</u></b>	<b><u>2,258,088</u></b>
<b>Net position</b>	<b><u>60,392,567</u></b>	<b><u>51,014,348</u></b>	<b><u>42,159,294</u></b>
<b>Total liabilities, deferred inflows of resources and net position</b>	<b><u>\$ 164,285,574</u></b>	<b><u>\$ 163,225,698</u></b>	<b><u>\$ 155,103,540</u></b>

# United Nations Development Corporation

## Management's Discussion and Analysis (Unaudited)

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### 2014 vs. 2013

At December 31, 2014, the Corporation had total assets of \$164.3 million, an increase of \$1.1 million from 2013. The increase in total assets is attributable to an increase of \$3.4 million in current assets, an increase of \$1.3 million in restricted assets, a decrease of \$2.6 million in property and equipment, and a decrease of \$1.0 million in other noncurrent assets. Restricted assets represent funds held in investment accounts as required by the indenture relating to the Corporation's 2009 Refunding Bonds, Series A (the "2009 Bonds"). The increase in restricted assets for 2014 primarily reflects additional deposits made in 2014 to pay for upcoming capital projects. Other noncurrent assets for 2014 and 2013 include \$32.1 million and \$33.1 million, respectively, attributable to the Corporation's net investment in the capital lease with UNICEF at Three UN Plaza.

Current liabilities at December 31, 2014 were \$15.0 million, a decrease of \$1.7 million from 2013, reflecting \$4.0 million in additional rent payable to the City of New York for 2014 under the Corporation's lease, and a decrease of \$2.3 million in accounts payable and accrued expenses. Long-term obligations, net of current portion, were \$87.2 million at December 31, 2014, a decrease of \$6.3 million from 2013, primarily due to the repayment of principal amounts on the 2009 Bonds.

Deferred inflows of resources at December 31, 2014 were \$1.7 million, a decrease of \$300,000 from 2013, reflecting the current year amortization of the unamortized gain on bond refunding.

### 2013 vs. 2012

In March 2012, the GASB issued GASB Statement No. 65, "*Items Previously Reported as Assets and Liabilities* ("GASB 65")." GASB 65 clarified the appropriate reporting of deferred outflows and deferred inflows of resources to ensure consistency in financial reporting. In accordance with GASB 65, beginning with the year ended December 31, 2013, the Corporation reclassified the unamortized gain on bond refunding that was previously classified as a long-term liability to deferred inflows of resources. In addition, GASB 65 required that debt issuance costs be recognized as an expense in the period incurred. Prior to GASB 65, debt issuance costs were reported as an asset in the statement of net position and recognized as an expense over the duration of the related debt. In accordance with GASB 65, beginning with the year ended December 31, 2013; the Corporation retroactively applied this statement to prior periods and adjusted the beginning balance of net position for the earliest period presented for all debt issuance costs, including the portion of debt issuance costs that was reflected in the calculation of the gain on bond refunding. The net effect of the change was a decrease in beginning net position of approximately \$3.1 million as of January 1, 2012.

At December 31, 2013, the Corporation had total assets of \$163.2 million, an increase of \$8.1 million from 2012. The increase in total assets is primarily attributable to an increase of \$8.0 million in restricted assets, an increase of \$1.3 million in property and equipment and a decrease of \$1.0 million in other noncurrent assets. The increase in restricted assets for 2013 primarily reflects additional deposits made in 2013 for planning and design costs of the Consolidation Project as described in Note 6. Other noncurrent assets for 2013 and 2012 include \$33.1 million and \$33.9 million, respectively, attributable to the Corporation's net investment in the capital lease with UNICEF at Three UN Plaza.

Current liabilities at December 31, 2013 were \$16.8 million, an increase of \$5.6 million from 2012, reflecting \$3.5 million in additional rent payable to the City of New York for 2013 under the Corporation's lease and an increase in accounts payable and accrued expenses. Long-term obligations, net of current portion, were \$93.5 million at December 31, 2013, a decrease of \$6.0 million from 2012 primarily due to repayment of principal amounts on the 2009 Bonds.

# United Nations Development Corporation

## Management's Discussion and Analysis (Unaudited)

Deferred inflows of resources at December 31, 2013 were \$2 million, a decrease of \$300,000 from 2012, reflecting the current year amortization of the unamortized gain on bond refunding.

### Statements of Revenues, Expenses and Changes in Net Position

The following is a summary of the Corporation's revenues, expenses, and changes in net position for the years ended December 31, 2014, 2013 and 2012.

	<u>2014</u>	<u>2013</u>	<u>2012</u>	2014 vs. 2013 (%)	2013 vs. 2012 (%)
<b>Total operating revenues</b>	\$ 43,684,756	\$ 42,889,427	\$ 41,094,064	2%	4%
<b>Total operating expenses</b>	<u>30,769,085</u>	<u>30,236,423</u>	<u>25,771,958</u>	2%	17%
<b>Operating income</b>	<u>12,915,671</u>	<u>12,653,004</u>	<u>15,322,106</u>		
<b>Nonoperating revenues (expenses):</b>					
Interest income	83,006	245,006	100,091	-66%	145%
Interest expense	(3,640,813)	(3,856,548)	(4,065,715)	-6%	-5%
Unrealized gain (loss) on restricted assets	20,355	(186,408)	(41,698)	111%	-347%
<b>Total nonoperating expenses</b>	<u>(3,537,452)</u>	<u>(3,797,950)</u>	<u>(4,007,322)</u>	-7%	-5%
<b>Change in net position</b>	<u>9,378,219</u>	<u>8,855,054</u>	<u>11,314,784</u>		
<b>Net position, beginning of year (as previously stated)</b>	51,014,348	42,159,294	33,948,040	21%	24%
<b>Effect of adoption of GASB Statement No. 65</b>	<u>-</u>	<u>-</u>	<u>(3,103,530)</u>	-	-100%
<b>Net position, beginning of year (restated)</b>	<u>51,014,348</u>	<u>42,159,294</u>	<u>30,844,510</u>		
<b>Net position, end of year</b>	<u>\$ 60,392,567</u>	<u>\$ 51,014,348</u>	<u>\$ 42,159,294</u>	18%	21%

**Operating Revenues.** Operating revenues for the years ended December 31, 2014, 2013 and 2012 totaled \$43.7 million, \$42.9 million and \$41.1 million, respectively. The increase in operating revenues for 2014 as compared to 2013 was due primarily to an increase in operating expenses in 2013 that were a pass-through to tenants in 2014. The increase in operating revenues for 2013 as compared to 2012 was due primarily to an increase in rent under the UN's leases at One and Two UN Plaza and an increase in operating expenses that were a pass-through to tenants.

The office space in One and Two UN Plaza is leased primarily to the United Nations and foreign missions to the United Nations. UNICEF leases all of the space in Three UN Plaza for use as its world headquarters.

**Operating Expenses.** Operating expenses for the years ended December 31, 2014, 2013 and 2012 totaled \$30.8 million, \$30.2 million and \$25.8 million, respectively. The increase in operating expenses for 2014 as compared to 2013 reflects the \$4.0 million in additional rent payable to the City of New York for 2014, offset by a decrease of building operating expenses. The increases in operating expenses for 2013 as compared to 2012 reflects the \$3.5 million in additional rent payable to the City of New York for 2013 and increases of building operating expenses.

## **United Nations Development Corporation**

### **Management's Discussion and Analysis (Unaudited)**

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**Nonoperating Expenses.** Total nonoperating expenses for the years ended December 31, 2014, 2013 and 2012 were \$3.5 million, \$3.8 million and \$4.0 million, respectively.

Interest income in 2014 was \$83,006, a decrease of \$162,000 compared to 2013, reflecting lower yields in investments in 2014 as compared to 2013. Interest income in 2013 was \$245,006, an increase of \$144,915 compared to 2012, reflecting higher principal balances on investments in 2013 as compared to 2012.

# United Nations Development Corporation

## Statements of Net Position

	As of December 31,	
	<u>2014</u>	<u>2013</u>
<b>Assets:</b>		
<b>Current assets:</b>		
Cash and cash equivalents (Note 2)	\$ 14,365,910	\$ 10,102,252
Accounts receivable, less allowance for doubtful accounts of \$3,700 in 2014 and 2013	326,583	898,973
Current portion of net investment in capital lease (Note 6)	1,017,557	860,705
Prepaid expenses and other assets, net	<u>2,652,651</u>	<u>3,142,635</u>
<b>Total current assets</b>	<u>18,362,701</u>	<u>15,004,565</u>
<b>Noncurrent assets:</b>		
Restricted assets (Note 3)	52,394,384	51,100,754
Net investment in capital lease, less current portion (Note 6)	32,064,131	33,081,687
Property and equipment, net (Note 4)	<u>61,464,358</u>	<u>64,038,692</u>
<b>Total noncurrent assets</b>	<u>145,922,873</u>	<u>148,221,133</u>
<b>Total assets</b>	<u>\$ 164,285,574</u>	<u>\$ 163,225,698</u>
<b>Liabilities:</b>		
<b>Current liabilities:</b>		
Accounts payable and accrued expenses	\$ 3,240,555	\$ 5,547,728
Security deposits payable and unearned revenues	<u>256,657</u>	<u>392,450</u>
	<u>3,497,212</u>	<u>5,940,178</u>
<b>Current liabilities (payable from restricted assets):</b>		
Rent payable to the City of New York (Note 6)	4,023,902	3,452,664
Accrued interest payable	2,073,944	2,195,944
Current portion of long-term debt	<u>5,435,000</u>	<u>5,190,000</u>
	<u>11,532,846</u>	<u>10,838,608</u>
<b>Total current liabilities</b>	<u>15,030,058</u>	<u>16,778,786</u>
<b>Noncurrent liabilities:</b>		
Long-term obligations, net of current portion (Note 5)	<u>87,177,832</u>	<u>93,469,386</u>
<b>Total noncurrent liabilities</b>	<u>87,177,832</u>	<u>93,469,386</u>
<b>Total liabilities</b>	<u>102,207,890</u>	<u>110,248,172</u>
<b>Deferred inflows of resources:</b>		
Unamortized gain on bond refunding	<u>1,685,117</u>	<u>1,963,178</u>
<b>Total deferred inflows of resources</b>	<u>1,685,117</u>	<u>1,963,178</u>
<b>Net position:</b>		
Invested in capital assets, net of related debt	(5,114,740)	(7,650,656)
Restricted	27,505,917	27,786,409
Unrestricted	<u>38,001,390</u>	<u>30,878,595</u>
<b>Total net position</b>	<u>60,392,567</u>	<u>51,014,348</u>
<b>Total liabilities, deferred inflows of resources and net position</b>	<u>\$ 164,285,574</u>	<u>\$ 163,225,698</u>

The accompanying notes are an integral part of these financial statements.

# United Nations Development Corporation

## Statements of Revenues, Expenses and Changes in Net Position

	For the years ended December 31,	
	<u>2014</u>	<u>2013</u>
<b>Operating revenues:</b>		
Office space	\$ 33,206,160	\$ 32,467,212
Capital lease	9,308,823	9,311,827
Other income	1,169,773	1,110,388
	<u>43,684,756</u>	<u>42,889,427</u>
<b>Total operating revenues</b>	<u>43,684,756</u>	<u>42,889,427</u>
<b>Operating expenses:</b>		
Administrative salaries and employee benefits	2,001,476	1,982,673
Property manager's reimbursable salaries and employee benefits	2,621,254	2,602,405
Other operating costs	13,102,358	13,667,102
Depreciation and amortization (Note 2)	5,432,877	5,273,318
Rent and real estate taxes (Note 6)	7,287,644	6,576,088
Management fees	68,226	66,480
Professional fees	255,250	68,357
	<u>30,769,085</u>	<u>30,236,423</u>
<b>Total operating expenses</b>	<u>30,769,085</u>	<u>30,236,423</u>
<b>Operating income</b>	<u>12,915,671</u>	<u>12,653,004</u>
<b>Nonoperating revenues (expenses):</b>		
Interest income	83,006	245,006
Interest expense (Note 5)	(3,640,813)	(3,856,548)
Unrealized gain (loss) on restricted assets (Note 3)	20,355	(186,408)
	<u>(3,537,452)</u>	<u>(3,797,950)</u>
<b>Total nonoperating (expenses)</b>	<u>(3,537,452)</u>	<u>(3,797,950)</u>
<b>Change in net position</b>	9,378,219	8,855,054
<b>Net position, beginning of year</b>	<u>51,014,348</u>	<u>42,159,294</u>
<b>Net position, end of year</b>	<u>\$ 60,392,567</u>	<u>\$ 51,014,348</u>

The accompanying notes are an integral part of these financial statements.

# United Nations Development Corporation

## Statements of Cash Flows

	<b>For the years ended December 31,</b>	
	<b><u>2014</u></b>	<b><u>2013</u></b>
<b>Cash flows from operating activities:</b>		
Receipts from tenants	\$ 44,257,146	\$ 42,435,127
Payments to suppliers	(15,008,978)	(12,258,929)
Payments for rent and real estate taxes	(6,740,610)	(3,118,524)
Payments to employees for salaries and benefits	(4,667,400)	(4,599,318)
Other payments	(4,802,048)	(4,193,568)
<b>Net cash provided by operating activities</b>	<b><u>13,038,110</u></b>	<b><u>18,264,788</u></b>
<b>Cash flows from financing activities:</b>		
Decrease in long-term obligations	(382,540)	(382,540)
Repayments of principal of long-term debt	(5,190,000)	(4,985,000)
<b>Net cash used in financing activities</b>	<b><u>(5,572,540)</u></b>	<b><u>(5,367,540)</u></b>
<b>Cash flows from investing activities:</b>		
Increase in restricted assets	(412,571)	(7,330,782)
Capital expenditures for properties	(2,789,341)	(6,562,754)
<b>Net cash used in investing activities</b>	<b><u>(3,201,912)</u></b>	<b><u>(13,893,536)</u></b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>4,263,658</b>	<b>(996,288)</b>
Cash and cash equivalents, beginning of year	<u>10,102,252</u>	<u>11,098,540</u>
<b>Cash and cash equivalents, end of year</b>	<b><u>\$ 14,365,910</u></b>	<b><u>\$ 10,102,252</u></b>
<b>Reconciliation of change in net position to net cash provided by operating activities:</b>		
Change in net position	\$ 9,378,219	\$ 8,855,054
Adjustments to reconcile change in net position to net cash provided by operating activities:		
Depreciation and amortization	4,680,802	4,515,453
Unrealized (gain) loss on restricted assets	(20,355)	186,408
Changes in operating assets and liabilities:		
Accounts and accrued interest receivable, net	572,390	(454,299)
Prepaid expenses and other assets	420,782	(230,336)
Accounts payable, accrued expenses and interest payable	(1,857,935)	5,307,840
Security deposits payable and unearned revenues	(135,793)	84,668
<b>Net cash provided by operating activities</b>	<b><u>\$ 13,038,110</u></b>	<b><u>\$ 18,264,788</u></b>

The accompanying notes are an integral part of these financial statements.

# United Nations Development Corporation

## Notes to Financial Statements

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### 1. Organization; Development Projects

United Nations Development Corporation (the “Corporation”) is a public benefit corporation established under Chapter 345, Laws of the State of New York, 1968, as amended (the “Act”). The Corporation was created for the purpose of planning and developing facilities for United Nations (“UN”) related activities within a defined “United Nations development district” in the vicinity of UN Headquarters in New York City.

The Corporation’s major development projects since its establishment are as follows:

#### One United Nations Plaza

In 1976, the Corporation completed construction of a 39-story office building and hotel (the “Hotel”) at One United Nations Plaza (“One UN Plaza”) as part of the Phase I project, which included the buildings at 763 and 765 United Nations Plaza (together, “Phase I”). The buildings at 763 and 765 United Nations Plaza were sold in April 1999 and September 2000, respectively. In July 1997, One UN Plaza was converted to a condominium structure and the portion of the Hotel included in Phase I was sold to a private hotel operator (the “Hotel Operator”). The office space in One UN Plaza is leased by the Corporation primarily to the UN and foreign missions to the UN.

#### Two United Nations Plaza

In 1984, the Corporation completed construction of a 40-story office building-hotel at Two United Nations Plaza (“Phase II” or “Two UN Plaza”). In July 1997, the portion of the hotel included in Phase II was leased to the Hotel Operator under a long-term lease. The office space in Two UN Plaza is leased by the Corporation primarily to the UN and foreign missions to the UN.

#### Three United Nations Plaza

In 1987, the Corporation completed construction of a 15-story office-residential building at Three United Nations Plaza (“Phase III” or “Three UN Plaza”). UNICEF currently leases all of the space in Three UN Plaza for use as its world headquarters.

### 2. Significant Accounting Principles

#### **Basis of accounting**

The Corporation uses the economic resources measurement focus and the accrual basis of accounting. Revenue is recognized when earned and expenses are recognized when a liability is incurred, regardless of the timing of the related cash flows. The financial statements of the Corporation have been prepared in conformity with accounting principles generally accepted in the United States, as prescribed by the Governmental Accounting Standards Board (“GASB”). GASB is the primary standard-setting body for establishing governmental accounting and financial reporting principles.

#### **Cash and cash equivalents**

Cash and cash equivalents consist of demand deposits that are either federally insured or collateralized with short-term investments in U.S. Government obligations with an original maturity of three months or less when acquired. All securities held by custodian as collateral are registered and are held in the Corporation’s name.

# United Nations Development Corporation

## Notes to Financial Statements

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### **Operating and non-operating revenue**

Revenue from leases is recognized as income as such amounts become receivable under the provisions of each lease, except that upfront lease payments received in advance of the period to which they apply are deferred and recognized as income during future periods. Given the nature of the Corporation's operations, revenue from leases and related fees and agreements is considered operating revenue. All other revenues are considered non-operating.

### **Investment in capital lease**

The Corporation's lease with UNICEF at Three UN Plaza qualifies as a capital lease, which is stated at its net investment amount. Income is recognized over the life of this capital lease, which expires in 2026.

### **Property and equipment**

Property and equipment are stated at cost less accumulated depreciation and amortization. Expenditures for maintenance and repairs are charged to operations as incurred. Significant renovations that improve and extend the useful life of an asset are capitalized. The Corporation's capitalization threshold is \$5,000.

Depreciation is computed by the straight-line method over the following periods: (i) 50 years for buildings; (ii) 3 to 25 years for building improvements; and (iii) 3 to 10 years for furniture, fixtures and equipment. The land represents a leasehold interest and is being amortized over the term of the 1972 Lease (as defined in Note 6).

### **Bond issuance costs**

Bond issuance costs are recognized as expenses in the period incurred.

### **Net position**

The Corporation's net position is classified in the following categories: (a) invested in capital assets, net of related debt: consisting of project assets, net of accumulated depreciation and deferred costs, reduced by the outstanding balance of debt attributable to the acquisition, construction, or improvement of those assets; (b) restricted assets: consisting of assets restricted for specific purposes by law or parties external to the Corporation; and (c) unrestricted assets: consisting of assets that are not classified either as invested in capital assets, net of related debt or restricted assets. When both restricted and unrestricted resources are available for use, it is the Corporation's policy to use restricted resources first, and then unrestricted resources as they are needed.

### **Income taxes**

No provision for taxes or deferred taxes has been included in these financial statements because the Corporation is exempt from federal and state income taxes as a public benefit corporation and a not-for-profit under Section 501(c)(3) of the Internal Revenue Code.

### **Use of estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and assumptions.

# United Nations Development Corporation

## Notes to Financial Statements

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### **Recent accounting pronouncements**

GASB Statement No. 67, “*Financial Reporting for Pension Plans* (“GASB 67”),” is effective for financial statements for fiscal years beginning after June 15, 2013. GASB 67 replaces the requirements of GASB Statement No. 25, *Financial Reporting for Defined Benefit Pension Plans and Note Disclosures for Defined Contribution Plans*, and GASB Statement No. 50, *Pension Disclosures*, as they relate to pension plans that are administered through trusts or similar arrangements meeting certain criteria. GASB 67 builds upon the existing framework for financial reports of defined benefit pension plans, which includes a statement of fiduciary net position (the amount held in a trust for paying retirement benefits) and a statement of changes in fiduciary net position. GASB 67 enhances note disclosures and required supplementary information for both defined benefit and defined contribution pension plans. GASB 67 also requires the presentation of new information about annual money-weighted rates of return in the notes to the financial statements and in 10-year required supplementary information schedules. GASB 67 did not have an impact on the Corporation’s financial statements as the Corporation is not an applicable pension-administered entity.

GASB Statement No. 68, “*Accounting and Financial Reporting for Pensions* (“GASB 68”),” is effective for fiscal years beginning after June 15, 2014. GASB 68 establishes standards of accounting and financial reporting for defined benefit pensions and defined contribution pensions provided to the employees of state and local governmental employers. GASB 68 requires governments providing defined benefit pensions to recognize their long-term obligation for pension benefits as a liability for the first time, and to more comprehensively and comparably measure the annual costs of pension benefits. GASB 68 also enhances accountability and transparency through revised and new note disclosures and required supplementary information. GASB 68 is not expected to have an impact on the Corporation’s financial statements.

GASB Statement No. 69, “*Government Combinations and Disposals of Government Operations* (“GASB 69”),” is effective for fiscal years beginning after December 15, 2013. GASB 69 establishes standards of accounting and financial reporting related to government combinations and disposals of government operations. GASB 69 requires the use of carrying values to measure the assets and liabilities in a government merger or transfer of operations, and gives accounting and financial reporting guidance for disposals of government operations that have been transferred or sold. GASB 69 did not have an impact on the Corporation’s financial statements.

GASB Statement No. 70, “*Accounting and Financial Reporting for Nonexchange Financial Guarantees* (“GASB 70”),” is effective for fiscal years beginning after June 15, 2013. GASB 70 requires a government that extends a nonexchange financial guarantee to recognize a liability when qualitative factors and historical data, if any, indicate that it is more likely than not that the government will be required to make a payment on the guarantee. GASB 70 did not have an impact on the Corporation’s financial statements.

GASB Statement No. 71, “*Pension Transition for Contributions Made Subsequent to the Measurement Date – An Amendment of GASB Statement No. 68* (“GASB 71”),” eliminates a potential source of understatement of restated beginning net position and expense in a government’s first year of implementing GASB 68. To correct this potential understatement, GASB 71 requires a state or local government, when transitioning to the new pension standards, to recognize a beginning deferred outflow of resources for its pension contributions made during the time between the measurement date of the beginning net pension liability and the beginning of

# United Nations Development Corporation

## Notes to Financial Statements

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the initial fiscal year of implementation. This amount will be recognized regardless of whether it is practical to determine the beginning amounts of all other deferred outflows of resources and deferred inflows of resources related to pensions. The provisions are effective simultaneously with the provisions of GASB 68, which is required to be applied in fiscal years beginning after June 15, 2014. GASB 71 is not expected to have an impact on the Corporation's financial statements.

GASB Statement No. 72, "*Fair Value Measurement and Application*" ("GASB 72)," defines fair value and describes how fair value should be measured, what assets and liabilities should be measured at fair value, and what information about fair value should be disclosed in the notes to the financial statements. Under GASB 72, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Investments, which generally are measured at fair value, are defined as a security or other asset that governments hold primarily for the purpose of income or profit and the present service capacity of which are based solely on their ability to generate cash or to be sold to generate cash. The new standard is effective for financial statements for periods beginning after June 15, 2015, and earlier application is encouraged.

### 3. Investments and restricted assets

All investments are carried at fair value based on quoted market prices. Certain accounts are funded by the Corporation as required under the Indenture for the 2009 Bonds (as such terms are defined in Note 5). Such accounts are classified as restricted assets and consist of investments in U.S. Treasury Securities. Accounts funded under the Indenture are held as trust assets in the Corporation's name by The Bank of New York Mellon, as the Corporation's trustee and custodian under the Indenture.

The Corporation's permitted investments under the Indenture include: (i) obligations to which the faith and credit of the U.S. government are pledged; (ii) obligations, the payment of the principal of and interest on which are unconditionally guaranteed by the U.S. government; (iii) direct and general obligations of any state or political subdivision provided that such obligations are rated in either of the two highest rating categories by Moody's Investors Service ("Moody's"); (iv) bonds, debentures, participation certificates or notes issued by entities named in the Indenture (including Federal Home Loan Banks, Fannie Mae, Ginnie Mae or Freddie Mac); (v) Public Housing Bonds, Temporary Notes or Preliminary Loan Notes fully secured by contracts with the United States; (vi) certificates of deposit issued by banks in the State of New York having capital stock and surplus of more than \$50 million and rated at least A by Moody's and another nationally recognized rating agency, or fully secured by direct obligations of or obligations guaranteed by the U.S. government; (vii) repurchase agreements secured by any one or more of the securities described in clauses (i) through (iv) above; (viii) obligations of any corporation organized under the laws of any state in the United States maturing within two-hundred-seventy days, rated P-1 by Moody's, A-1+ by Standard & Poors and F-1+ by Fitch, Inc.; (ix) banker's acceptances maturing within ninety days rated P-1 by Moody's, A-1+ by Standard & Poor's and F-1+ by Fitch, Inc.; and (x) money market mutual funds invested in obligations issued or guaranteed by the U.S. government or in obligations of agencies or instrumentalities of the U.S. where the payment of principal and interest is guaranteed by the U.S. government.

# United Nations Development Corporation

## Notes to Financial Statements

Total restricted assets held by the Corporation at December 31, 2014 and 2013 included in the statements of net position were as follows:

		<b>December 31, 2014</b>		
		<b>Cost</b>	<b>Fair Value</b>	<b>Weighted average maturity (years) (a)</b>
U.S. Treasury securities:				
Treasury Notes		\$ 48,882,507	\$ 48,683,054	0.85
	Total U.S. Treasury Securities	48,882,507	48,683,054	
	Total Investments	48,882,507	48,683,054	
Cash and cash equivalents		3,711,330	3,711,330	
Total restricted assets		<u>\$ 52,593,837</u>	<u>\$ 52,394,384</u>	
<b>December 31, 2013</b>				
		<b>Cost</b>	<b>Fair Value</b>	<b>Weighted average maturity (years) (a)</b>
U.S. Treasury securities:				
Treasury Bills		\$ 819,711	\$ 820,281	0.01
Treasury Notes		47,691,531	47,471,152	0.76
	Total U.S. Treasury Securities	48,511,242	48,291,433	
	Total Investments	48,511,242	48,291,433	
Cash and cash equivalents		2,809,321	2,809,321	
Total restricted assets		<u>\$ 51,320,563</u>	<u>\$ 51,100,754</u>	

(a) Portfolio weighted average effective duration from the purchase date of investments.

# United Nations Development Corporation

## Notes to Financial Statements

### 4. Property and equipment

Property and equipment consisted of the following as of December 31, 2014 and 2013:

	Balance at January 1, <u>2014</u>	Additions <u>2014</u>	Deletions <u>2014</u>	Balance at December 31, <u>2014</u>
Land	\$ 3,823,597	-	-	\$ 3,823,597
Building and building improvements	137,587,004	\$ 2,566,812	-	140,153,816
Furniture, fixtures and equipment	1,290,491	25,720	-	1,316,211
Development-in-progress	<u>13,729,158</u>	<u>196,809</u>	<u>-</u>	<u>13,925,967</u>
	156,430,250	2,789,341	-	159,219,591
Less: accumulated depreciation and amortization	<u>(92,391,558)</u>	<u>(5,363,675)</u>	<u>-</u>	<u>(97,755,233)</u>
Property and equipment, net	<u>\$ 64,038,692</u>	<u>\$ (2,574,334)</u>	<u>\$ -</u>	<u>\$ 61,464,358</u>

  

	Balance at January 1, <u>2013</u>	Additions <u>2013</u>	Deletions <u>2013</u>	Balance at December 31, <u>2013</u>
Land	\$ 3,823,597	-	-	\$ 3,823,597
Building and building improvements	135,554,615	\$ 2,032,389	-	137,587,004
Furniture, fixtures and equipment	1,266,656	23,835	-	1,290,491
Development-in-progress	<u>9,222,628</u>	<u>4,506,530</u>	<u>-</u>	<u>13,729,158</u>
	149,867,496	6,562,754	-	156,430,250
Less: accumulated depreciation and amortization	<u>(87,187,442)</u>	<u>(5,204,116)</u>	<u>-</u>	<u>(92,391,558)</u>
Property and equipment, net	<u>\$ 62,680,054</u>	<u>\$ 1,358,638</u>	<u>\$ -</u>	<u>\$ 64,038,692</u>

To assist in accommodating the UN's office space needs, the Corporation has proposed to the UN the construction by the Corporation of the UN Consolidation Building, a new build-to-suit office building for exclusive UN use along First Avenue and across 42<sup>nd</sup> Street from the UN Headquarters. The Consolidation Building would permit the UN to consolidate in a single location certain office space currently located throughout midtown Manhattan.

To permit this development, State legislation in July 2011 amended the Corporation's enabling statute to expand the boundaries of the UN development district and other powers of the Corporation to include the Consolidation Building. In addition, and as required by the State legislation, the Mayor and State legislative leaders signed a Memorandum of Understanding in October 2011 (the "MOU") setting forth a framework for the transfer by the City to the Corporation of the site for the Consolidation Building as permitted under the legislation, and funding by the Corporation for the City to plan and create specified parkland and other open space improvements.

# United Nations Development Corporation

## Notes to Financial Statements

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The Consolidation Building would be financed by bonds issued by the Corporation and secured by the UN's rental payments under its lease of the building. At the end of the lease term, the UN would without additional cost obtain ownership of the Consolidation Building, provided it has complied with its lease obligations.

The UN has made no commitment to the Consolidation Building and is continuing to study possible options for meeting its long-term space needs in the City, including leasing the Consolidation Building from the Corporation and other options. A commitment by the UN to the Consolidation Building requires the approval of the UN General Assembly. In February 2014, the UN Secretary-General submitted a Report to the UN General Assembly concerning the options under consideration, without making a recommendation from among them. In December 2014, the General Assembly adopted a resolution that took note of the report of the Secretary-General, recognized the UN's need to resolve its long-term space needs in the City, and requested updated comprehensive information on the four viable options identified in the resolution, including the Consolidation Building. It is anticipated that the Secretary-General will submit the additional information requested by the UN General Assembly in the fall of 2015, with action by the General Assembly expected thereafter in late 2015 or early 2016.

The Secretary-General's Report states that, given changed expectations of the UN's future needs for office space in the City, the UN is unable to comply with the MOU requirement for the UN, in conjunction with leasing the Consolidation Building, to exercise its options to continue leasing space at One and Two UN Plaza from 2018 to 2023. The UN has advised that changes to the MOU to address this issue are necessary for the UN to continue to proceed with the Consolidation Building. In addition, due to the passage of time, the MOU would also require an extension of its current expiration of December 31, 2015.

Subject to required City approvals, actions and decisions by the UN and requirements for financing, the Corporation expects to begin construction of the Consolidation Building in 2018.

Included in property and equipment are development-in-progress costs relating to certain architectural, engineering, surveying and advisory work for the Consolidation Building of \$13,925,967 and \$13,729,158 as of December 31, 2014 and 2013, respectively. Development-in-progress costs also include a \$3 million payment by the Corporation to fund City parkland and open space improvements as required by the MOU.

# United Nations Development Corporation

## Notes to Financial Statements

### 5. Long-Term Debt

Long-term debt as of December 31, 2013 and 2014 was as follows:

	Balance at January 1, <u>2013</u>	Additions/ Deletions <u>2013</u>	Balance at December 31, <u>2013</u>	Additions/ Deletions <u>2014</u>	Balance at December 31, <u>2014</u>
Bonds of 2009, Series A	\$ 95,825,000	\$ (4,985,000)	\$ 90,840,000	\$ (5,190,000)	\$ 85,650,000
Bonds of 1980, due August 1, 2025 at 8% interest, payable semi-annually	1,250,000	-	1,250,000	-	1,250,000
Bonds of 1978, due July 1, 2028 at 8% interest, payable semi-annually	287,500	-	287,500	-	287,500
	<u>97,362,500</u>	<u>(4,985,000)</u>	<u>92,377,500</u>	<u>(5,190,000)</u>	<u>87,187,500</u>
Add:					
Unamortized bond premium	4,353,967	(462,954)	3,891,013	(474,014)	3,416,999
	<u>101,716,467</u>	<u>(5,447,954)</u>	<u>96,268,513</u>	<u>(5,664,014)</u>	<u>90,604,499</u>
Other long-term liabilities	3,155,953	(382,540)	2,773,413	(382,540)	2,390,873
Less:					
Current portion of long-term debt	(4,985,000)	(205,000)	(5,190,000)	(245,000)	(5,435,000)
Current portion of other long-term obligations	<u>(382,540)</u>	<u>-</u>	<u>(382,540)</u>	<u>-</u>	<u>(382,540)</u>
Long-term obligations, net of current portion	<u>\$ 99,504,880</u>	<u>\$ (6,035,494)</u>	<u>\$ 93,469,386</u>	<u>\$ (6,291,554)</u>	<u>\$ 87,177,832</u>

#### 2009 Refunding Bonds, Series A

The Corporation's 2009 Refunding Bonds, Series A (the "2009 Bonds") were issued on October 29, 2009 under an Indenture of Trust dated as of December 1, 1992 (the "Indenture"), between the Corporation and The Bank of New York Mellon, as Trustee, as amended and supplemented by supplemental indentures dated as of March 1, 1995, January 1, 1997, July 1, 1997, July 1, 1998, January 29, 2004 and October 29, 2009. The 2009 Bonds were issued in a face amount of \$111,475,000, at a net premium of \$5,497,093. The net proceeds of the 2009 Bonds were used, together with other funds held under the Indenture, to redeem the 2004 Bonds in November 2009. Amortization of the bond premium relating to the 2009 Bonds was \$474,014 for 2014 and \$462,954 for 2013, respectively.

Interest on the 2009 Bonds is payable semiannually on January 1 and July 1 at various rates, ranging from 2.00% to 5.00%. Interest expense is reflected at a constant effective yield (including amortization of premium and issue costs). The 2009 Bonds are subject to mandatory annual redemption of stated principal amounts from July 2010 through July 2026.

# United Nations Development Corporation

## Notes to Financial Statements

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The 2009 Bonds are collateralized by net revenues from Phases I, II and III and amounts in the funds and accounts held by the Trustee.

The Corporation incurred issuance costs of \$1,919,426 with respect to the 2009 Bonds.

### **Bonds of 1980 and Bonds of 1978**

The Bonds of 1980 and the Bonds of 1978 are special purpose revenue bonds which require payments of interest only to maturity of \$100,000 and \$23,000 per annum, respectively. Debt service on these bonds is senior to that of the 2009 Bonds and was senior to that of the 2004 Bonds.

### **Maturities of Long-Term Debt**

The principal and interest payments on the Corporation's long-term debt are due as follows:

	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
<b>Year ending December 31,</b>			
2015	\$ 5,435,000	\$ 4,270,888	\$ 9,705,888
2016	5,685,000	4,018,888	9,703,888
2017	5,960,000	3,739,837	9,699,837
2018	6,260,000	3,441,837	9,701,837
2019	6,565,000	3,136,988	9,701,988
2020 to 2024 *	37,930,000	10,591,687	48,521,687
2025 to 2028 *	19,352,500	1,539,000	20,891,500
	<u>\$ 87,187,500</u>	<u>\$ 30,739,125</u>	<u>\$ 117,926,625</u>

\* Represents total amounts for the five-year period.

## **6. Leases**

### **As Lessee:**

#### **The City of New York**

Under a lease agreement, dated August 1, 1972, as amended (the "1972 Lease"), and a lease agreement dated May 8, 1981, as amended (the "1981 Lease" and together with the 1972 Lease, the "City Leases"), the Corporation leases from the City Phase I (excluding the hotel portion) and the underlying land, Phase II (but not the underlying land, which is leased under the Phase II Ground Lease referred to below), and Phase III and the underlying land. Rent payable to the City under the City Leases is subordinate to debt service on the 2009 Bonds and was subordinate to debt service on the 2004 Bonds prior to redemption in November 2009. The City Leases include the following provisions:

- The terms of the City Leases will continue until all bond obligations issued in connection with Phases I, II, and III are paid, but not beyond December 18, 2071 for the 1972 Lease and May 7, 2080 for the 1981 Lease.

# United Nations Development Corporation

## Notes to Financial Statements

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- The City Leases may be terminated at any time by the City, provided that the City purchases the Corporation's interests under the City Leases for amounts at least sufficient to pay the Corporation's bond obligations with respect to Phases I, II, and III.
- The Corporation pays base rent equivalent to full real estate taxes on the portions of One and Two UN Plaza not occupied by the UN, missions to the UN or used as a community facility. The Corporation's base rent on account of Three UN Plaza is fixed at \$481,000 annually through the expiration of the City Leases. Total base rent under the City Leases was \$1,451,374 and \$1,335,559 for the years ended December 31, 2014 and 2013, respectively.
- Rent is payable only from revenues remaining after payment of operating expenses and other obligations, including debt service, of Phases I, II, and III.
- In addition to the amounts described above, the 1981 Lease obligates the Corporation to pay additional rent equal to ninety percent of Consolidated Surplus (as defined in the 1981 Lease) provided that the minimum amount payable must be the greater of \$85,000 or the Applicable United Nations Rent Surplus, as defined, but in no event more than the Consolidated Surplus for such year.

In March 2015, in connection with the year ended December 31, 2014, the Board of Directors established a reserve of \$5.0 million from the Corporation's 2014 revenues of \$12,667,811 to cover costs for the installation of new façade maintenance systems at One and Two UN Plaza or for other capital improvements projects, as permitted under the 1981 Lease. No reserve was established by the Board of Directors from the Corporation's 2014 revenues to pay planning and design costs for the Consolidation Building as permitted under the 1981 Lease. Consequently, the Consolidated Surplus under the 1981 Lease for 2014 was \$4,471,002, ninety percent of which, or \$4,023,902, is payable to the City as additional rent.

For the year ended December 31, 2013, Consolidated Surplus under the 1981 Lease was \$3,836,293, ninety percent of which, or \$3,452,664, was paid to the City as additional rent. No reserve was established by the Board of Directors from the Corporation's 2013 revenues to pay planning and design costs for the UN Consolidation Building as permitted under the 1981 Lease.

### **Phase II Ground Lease**

The Corporation holds a 99-year leasehold from a private party on the land underlying Phase II which expires in 2079. Annual rental payments of \$250,000 are payable through the year 2025 under the ground lease for such land; annual rental payments after 2025 will be increased based on changes in the Consumer Price Index compared to the Consumer Price Index as of February 1, 2014. The Corporation has an option exercisable at any time between August 1, 2020 and July 31, 2025 to purchase the land at fair market value on the exercise date, less the principal amount of the Bonds of 1980, as described in Note 5. At December 31, 2014, aggregate future minimum rentals under this ground lease approximated \$16,250,000, assuming the Corporation does not exercise the purchase option.

# United Nations Development Corporation

## Notes to Financial Statements

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### As Lessor:

#### **Phase I**

The office space in One UN Plaza is leased principally to the UN and missions to the UN, and a portion of the ground floor of the building is leased to a retail tenant. The One UN Plaza lease expires on March 31, 2018, subject to the UN's right, exercisable by September 30, 2016, to extend the lease through March 2023 at a predetermined fixed rent. The remaining terms of other leases at One UN Plaza range from approximately five to thirteen years (assuming no exercise of tenant renewal options). Fixed minimum rents under the One UN Plaza leases, excluding operating expense escalations, will be approximately \$11.4 million in 2015, \$11.1 million in 2016, \$11.0 million in 2017, \$11.5 million in 2018 and \$11.6 million in 2019.

#### **Phase II**

The office space in Two UN Plaza is leased principally to the UN and missions to the UN. The Two UN Plaza lease expires on March 31, 2018, subject to the UN's right, exercisable by September 30, 2016, to extend the lease through March 2023 at a predetermined fixed rent. The remaining terms of other leases at Two UN Plaza range from approximately one to twelve years (assuming no exercise of tenant renewal options). Fixed minimum rents under the Two UN Plaza leases, excluding operating expense escalations, will be approximately \$11.7 million in 2015, \$11.6 million in 2016, \$10.6 million in 2017, \$10.9 million in 2018 and \$11.0 million in 2019.

The hotel space at Two UN Plaza is leased to the Hotel Operator for a term expiring in 2079, matching the term of the Phase II ground lease. The Hotel Operator is responsible for reimbursement to the Corporation of its allocable portion of building operating expenses, including ground rent.

#### **Phase III**

All rentable space in Three UN Plaza is leased to UNICEF under a lease expiring in 2026. Subject to UNICEF meeting certain conditions, including maintaining its world headquarters in New York City, the City agreed to transfer title to Three UN Plaza to UNICEF in 2026 upon expiration of the lease term without any additional payment from UNICEF. As part of that agreement, the Corporation would transfer to the City its leasehold interest in Three UN Plaza. The lease with UNICEF is accounted for as a capital lease.

UNICEF's annual base rent, exclusive of operating expense escalations, in 2014 and for each year through the lease termination date in 2026 will be approximately \$6.7 million.

# United Nations Development Corporation

## Notes to Financial Statements

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### Net investment in capital lease (with UNICEF)

The components of the net investment in the capital lease with UNICEF as of December 31, 2014 and 2013 are as follows:

	<b>December 31,</b>	
	<b><u>2014</u></b>	<b><u>2013</u></b>
Total minimum lease payments to be received	\$ 75,014,243	\$ 81,537,220
Less: Unearned income	(41,932,555)	(47,594,828)
Less: Current portion of net investment in capital lease	<u>(1,017,557)</u>	<u>(860,705)</u>
Total net investment in capital lease (long-term)	<u>\$ 32,064,131</u>	<u>\$ 33,081,687</u>

### 7. Retirement Plans

The Corporation has a Simplified Employee Pension retirement plan (“SEP”) covering employees of age 21 or over with one year or more of service. The Corporation’s contributions are made directly to employee SEP accounts in amounts ranging from 12% to approximately 14% of base compensation. Contributions to the SEP plan were \$204,139 and \$206,514 for the years ended December 31, 2014 and 2013, respectively.

The Corporation also funds a deferred compensation plan for employees under Section 457(b) of the Internal Revenue Code. Contributions to the 457(b) Plan were \$89,130 and \$110,840 for the years ended December 31, 2014 and 2013, respectively.

**United Nations Development Corporation**  
**Supplemental Schedule of Phases I, II and III**  
**Net Revenues in Excess of Debt Service Requirements**

For the year ended December 31, 2014

	<u>Phase I</u>	<u>Phase II</u>	<u>Phase III</u>	<u>Total</u>
Office Space				
Revenues and income from capital lease	\$ 15,555,092	\$ 17,651,068	\$ 9,308,822	\$ 42,514,982
Operating expenses	<u>(5,685,115)</u>	<u>(5,980,042)</u>	<u>(3,838,500)</u>	<u>(15,503,657)</u>
	\$ 9,869,977	\$ 11,671,026	\$ 5,470,322	\$ 27,011,325
Fee Income-Tenant Alteration Work			14,328	14,328
Other Income (Note A)		1,155,445		1,155,445
Interest Income	<u>27,781</u>	<u>27,781</u>	<u>13,891</u>	<u>69,453</u>
Gross Revenues	9,897,758	12,854,252	5,498,541	28,250,551
General and Administrative Expenses	(1,058,738)	(1,044,160)	(511,211)	(2,614,109)
Ground Rent		(250,000)		(250,000)
Interest Expense on the Bonds of 1978 and 1980		(123,000)		(123,000)
Real Estate Taxes to the City of New York		<u>(1,562,369)</u>		<u>(1,562,369)</u>
Net Revenues (Note B)	8,839,020	9,874,723	4,987,330	23,701,073
Base Rent to the City of New York (Note C)	(87,542)	(882,832)	(481,000)	(1,451,374)
Debt Service Requirements (Note D)	<u>(3,130,053)</u>	<u>(4,008,431)</u>	<u>(2,443,404)</u>	<u>(9,581,888)</u>
Net Revenues in Excess of Debt Service Requirements	<u>\$ 5,621,425</u>	<u>\$ 4,983,460</u>	<u>\$ 2,062,926</u>	<u>\$ 12,667,811</u>

See Notes to Supplemental Schedule

**United Nations Development Corporation**  
**Notes to Supplemental Schedule of Phases I, II and III**

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A. Other Income:

Phase II other income represents payment from the Hotel Operator of its proportionate share of ground rent, real estate taxes and rent to the City of New York.

B. Net Revenues:

Net revenues include interest income and all Phase I, II and III operating revenues and expenses, except for depreciation, amortization and interest expense on the 2009 Bonds.

C. Base Rent to The City of New York:

Payments of base rent to The City of New York are subordinate to the Phase I, II, and III debt service requirements.

D. Debt Service Requirements:

Debt service requirements include interest and principal payments for 2014 on the 2009 Bonds.